## ANNUAL REPORT 2 0 1 5





Front view of the Bank's 34th branch at Nungua, Accra



## CONTENTS

#### **1. OVERVIEW**

About Us 0	4
Board of Directors 0	5
Auditors 0	6
Postal Address 0	6
Registered Office 0	6
Financial Highlights 0	8
Five Years Summary of Performance from 2011 to 2015 0	9
Chairman 3 Statement 1	1

#### **3. CORPORATE INFORMATION**

Branch Locations and Addresses	88
Correspondent Banks	91
Notice of Annual General Meeting	93

#### 2. FINANCIALS

Report of the Directors	20
Report of the Independent Auditors	23
Consolidated Statement of Profit or Loss and other Comprehensive Income	26
Consolidated Statement of Financial Position	27
Consolidated Statement of Cash Flows	28
Consolidated Statement of Changes in Equity	29
Notes to the Consolidated Financial Statements	31

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This section gives information about the Bank, its Board of Directors, a summary of performance over the last five (5) years and the Chairman's Statement



#### **ABOUT US**

#### Prudential Bank Limited (PBL) opened for business on 15 August 1996

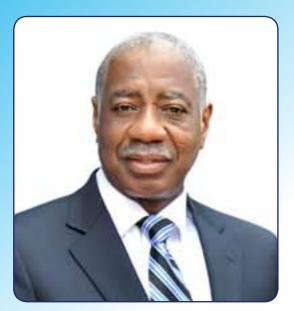
The main areas of the Bank's operations are domestic and international banking, project financing, SME financing, e-banking services, international money transfer and funds management.

The Bank has a network of 36 branches and agencies located in six of the ten regions in Ghana, with plans to expand to all ten regions.

PBL has consistently won several prestigious awards in banking since its inception. The Bank continues to be a member of the Ghana Club 100.

#### **Corporate Mission**

To provide domestic and international banking services with a strategic focus on project financing, trade financing, export development and SME financing. PBL is committed to playing a positive and innovative role in the financial intermediation process and, most importantly, to offer the best banking services.



Mr. Stephen Sekyere-Abankwa, Managing Director

#### Vision

To be a successful indigenous and the preferred bank in Ghana offering the most remunerative banking services to the public.

#### Subsidiary Companies

Prudential Bank has three subsidiary companies – PBL Properties Limited, Prudential Securities Limited and Prudential Stockbrokers Limited.

#### PBL Properties Limited

is engaged in the acquisition and development of banking premises for the Bank and also the management of ancillary staff and facilities.

#### Prudential Securities Limited

is engaged in fund management, corporate finance and business advisory services.

#### Prudential Stockbrokers Limited

is engaged in stockbrokerage, equity and economic research and advisory services.

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### **BOARD OF DIRECTORS**



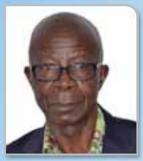
JOHN S. ADDO CHAIRMAN



S. SEKYERE-ABANKWA M. D.



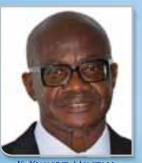
JOANA F. DICKSON MEMBER



S. NKANSA-BOADI Member



NORTEY K. OMABOE MEMBER



K. KWAKYE-MINTAH Member



ARETHA DUKU MEMBER

STEPHEN A. ASARE MEMBER



K. AGYEI-GYAMFI MEMBER



FRED KWASI BOATENG





#### **OSEI YAW OSAFO (BOARD SECRETARY)**

#### **AUDITORS:**

Asamoa Bonsu & Co, Chartered Accountants, C758/3, Near Gye Nyame Hotel, Asylum Down P.O. Box AN-7751, Accra

Tel.: 233-302-224783

#### **POSTAL ADDRESS:**

Private Mail Bag General Post Office Accra.

#### **REGISTERED OFFICE:**

No. 8 John Harmond Street (Formerly No. 8 Nima Avenue) Ring Road Central Accra, Ghana

Tel:	233-302-781200-5
Fax:	233-302-781210
TLX:	233-302-2954 PBL GH
	233-302-2087 PBL GH
Cable:	Prubank
Swiftcode:	PUBKGHAC
E-mail:	headoffice@prudentialbank.com.gh

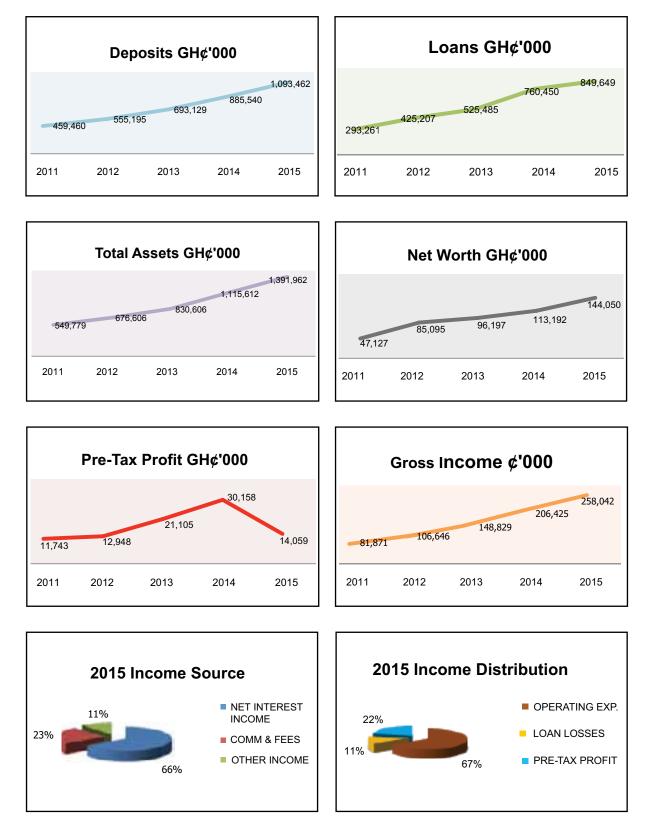
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#### **FINANCIAL HIGHLIGHTS**

	2015	2014	2013	2012	2011
	2015 GH¢'000	2014 GH¢'000	2013 GH¢'000	2012 GH¢'000	GH¢'000
STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHEN	NSIVE INCO	ME			
Interest Income	204,560	153,151	107,317	78,263	58,598
Interest Expense	(102,297)	(69,732)	(43,242)	(35,466)	(26,564)
NET INTEREST INCOME	102,263	83,419	64,076	42,797	32,034
Commissions and Fees	36,343	30,316	22,286	19,464	15,126
Other Operating Income	17,139	22,958	19,226	8,919	8,147
TOTAL INCOME	155,745	136,693	105,588	71,180	55,307
Loan Impairment Expense	(30,483)	(15,531)	(17,210)	(5,457)	(3,528
Operating Expenses PROFIT BEFORE TAX	(111,203)	(91,004)	(67,273)	(52,775)	(40,036
Taxation	<b>14,059</b> (4,261)	<b>30,158</b> (10,770)	<b>21,105</b> (6,993)	<b>12,948</b>	<b>11,743</b> (3,506)
PROFIT FOR THE YEAR	(4,201) <b>9,798</b>	<b>19,388</b>	(0,993) <b>14,112</b>	(3,332) <b>9,616</b>	8,237
Other Comprehensive Income	24,059	-	-	-	- 0,201
TOTAL COMPREHENSIVE INCOME	33,857	19,388	14,112	9,616	8,237
	,	,	,	-,	-,
RETAINED EARNINGS					
Balance at 1st January	10,586	4,125	671	5,094	1,684
Profit for the year	9,798	19,388	14,112	9,616	8,237
Transfords Old for Danses Field	20,384	23,513	14,783	14,710	9,921
Transfer to Statutory Reserve Fund Transfer to Credit Risk Reserve	(2,450) 2,517	(9,694)	(7,056)	(4,808)	(4,119
Dividend Paid	(3,000)	(838) (2,395)	(593) (3,009)	(231)	(708
Transfer to Stated Capital	(3,000)	(2,595)	(3,009)	(9,000)	
Balance at 31st December	17,451	10,586	4,125	671	5,094
	,	10,000	.,•	•	0,001
STATEMENT OF FINANCIAL POSITION ASSETS					
Cash and Balances with Bank of Ghana	156,726	130,840	70,885	79,645	52,931
Government Securities	154,688	86,846	99,035	50,371	65,718
Due from other Banks and Financial Institutions	117,253	72,323	84,123	80,143	99,627
Loans and Advances	849,649	760,450	525,485	425,207	293,261
Taxation	6,852	-	3,194	2,846	1,043
Equity investment	7,366	7,366	7,366	6,366	6,366
Other Assets	7,202	7,195	5,409	5,016	4,388
	1,299,736	1,065,020	795,497	649,594	523,334
Property, Plant & Equipment	83,207	38,957	32,064	24,899	24,121
Intangible assets	9,019	11,635	3,045	2,113	2,324
TOTAL ASSETS	1,391,962	1,115,612	830,606	676,606	549,779
LIABILITIES AND SHAREHOLDERS' FUNDS LIABILITIES					
Customer Deposits	1,093,462	885,540	693,129	555,195	459,460
Taxation	-	1,430	-	1,450	1,383
Borrowings	127,486	97,500	19,889	13,019	13,988
Other Liabilities	26,964	17,950	21,391	21,847	27,821
TOTAL LIABILITIES	1,247,912	1,002,420	734,409	591,511	502,652
SHAREHOLDERS FUNDS					
Stated Capital	62,453	62,453	62,453	62,453	25,100
Retained Earnings	17,451	10,586	4,125	671	5,094
Statutory Reserve Fund	34,586	32,136	22,442	15,385	10,577
Credit Risk Reserve	-	2,517	1,679	1,086	855
		E E00	E E00	E E00	E E00
Revaluation Surplus	29,559	5,500	5,500	5,500	5,500
	29,559 <b>144,050</b>	5,500 <b>113,192</b>	96,197	5,500 <b>85,095</b>	5,500 <b>47,127</b>

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#### CHAIRMAN'S STATEMENT

#### 1.0 INTRODUCTION

Distinguished Shareholders, Directors, Ladies and Gentlemen, it is my pleasure to welcome you once again to the 19th Annual General Meeting of Prudential Bank Limited and to report on the performance of your Bank for the year ended 31st December 2015.

#### 2.0 THE GLOBAL ECONOMIC ENVIRONMENT

The performance of the global economy in Year 2015 was characterised by a further deceleration of economic activity in key emerging and developing economies which overshadowed a modest recovery in major high-income countries.

The deceleration was accompanied by further falls in commodity prices, particularly crude oil prices which dropped below USD40 per barrel towards the end of 2015. The continued decline in crude oil prices was driven mainly by increased production from OPEC particularly from Saudi Arabia and Iraq and high oil stocks in the OECD countries.

Other challenges included subdued global trade, weak capital flows and bouts of financial market volatility. According to the World Bank Global Economic Prospects report for January 2016, global growth for 2015 is estimated at 2.4% compared to 2.6% recorded in 2014.

In developing economies, growth in 2015 is estimated at 4.3% down from 4.9% in 2014. Most developing economies experiencing weak growth are concentrated in Latin America and to a lesser extent Sub-Saharan Africa where commodity exporters are struggling to maintain growth.

The major high-income economies however continued to recover steadily throughout 2015.

Overall, the U.S. economy grew by 2.5% in 2015 compared to 2.4% in 2014, on the back of a consumption led recovery. The Euro countries, which are largely net importers of oil, grew by 1.5% in 2015 compared to 1% in 2014 supported by low oil prices and improved credit conditions. Growth in Japan recovered moderately to 0.8% in 2015 from 0.1% in 2014 and in China growth slowed from 7.3% in 2014 to 6.9% in 2015.

The World Bank projects an outlook of slow growth for the global economy on the back of continued steady recovery in high-income countries and stabilization of commodity prices. Global growth is therefore expected to improve from 2.4% in 2015 to 2.9% in 2016 and 3.1% in 2017.

#### 3.0 OVERVIEW OF THE GHANAIAN ECONOMY IN YEAR 2015

The economy of Ghana in Year 2015 continued to suffer from macro-economic imbalances and subdued economic activity. Consequently, the economic performance was characterized by declining growth, increasing inflation rates, rising debt levels and high financial vulnerabilities.

According to the World Bank Global Economic Prospects report for January 2016, Ghana's Gross Domestic Product (GDP) growth is estimated at 3.4% for 2015 compared to the Government Budget target of 5.4%.

The year 2015 was the fourth consecutive year of declining growth from the record 14% achieved in 2011 down to 9.3% in 2012, 7.3% in 2013, 4.2% in 2014 and now 3.4% in 2015.

The decline in GDP growth in 2015 was due mainly to the severe energy crisis and its consequent adverse effects on economic output, domestic and external debt burdens and deteriorated financial and macroeconomic imbalances.

Annual inflation rose steadily in the first half of the year, from 16.4% at the end of January 2015 to 17.9% at the end of July 2015. This was caused mainly by the significant currency depreciation in the early part of the year, the upward adjustment in fuel prices and increased food prices. The pace of inflation however slowed in the second half of the year due to tightening monetary stance, relative exchange rate stability and slower pace of price increases. For the entire year, the rate increased by 0.7% to 17.7% at the end of December 2015.

On the currency market, the Ghana Cedi depreciated against the major currencies throughout the year. It depreciated against the US dollar by 26.1% in the 6 months to end of June but recovered in the second half of the year to a full year depreciation of 15.7% by the end of December 2015. This compares favourably with the 2014 depreciation of 31.3%. The sharp depreciation in the first half of the year however affected economic activities and inflation adversely.

The difficult economic situation compelled the Government of Ghana to initiate an IMFsupported programme to revive the growth prospects of the economy.

The IMF board approved a three-year Extended Credit Facility (ECF) of US\$918m in April 2015, to support a reform programme aimed at faster growth and job creation while protecting social spending. The reform program seeks to boost growth and help reduce poverty by restoring macroeconomic stability through tighter fiscal discipline, strengthened public finances, and slowing inflation. The reform measures were expected to dampen non-oil growth initially in 2015 ahead of a projected growth rebound in subsequent years.

#### 3.1 Interest Rates

The Monetary Policy Committee (MPC) of the Bank of Ghana raised the Monetary Policy Rate (MPR) cumulatively by 500 basis points (bps) from 21% in January 2015 to 26% by December 2015, indicating a further tightening of monetary policy to curb inflation.

Interest rates on government securities decreased marginally during the year 2015. Between January 2015 and December 2015, the benchmark 91-day Treasury bill rate decreased from 25.8% to 22.9%. Similarly, the 182-day Treasury bill rate decreased from 26.4% to 24.4% whilst the 1-year Treasury note remained unchanged at 23%.

In line with the above decreases, average lending rates of banks decreased from 29% at the end of 2014 to 27.5% at the end of 2015. The inter-bank overnight interest rate which reflects the rate at which commercial banks borrow from and lend to each other increased to 25.3% at the end of December 2015 from 23.7% at the end of December 2014.

#### 4.0 THE BANKING INDUSTRY

Distinguished Shareholders and Directors, the banking industry of Ghana continued to be competitive. In Year 2015, one new bank was licensed to increase the number of universal banks to twenty-nine (29). The number of bank branches exceeded 1,000 by the end of year 2015.

During the year 2015, the non performing loans (NPL) of the banking sector increased sharply by 14.9% from the 2014 level of GH¢2.72 billion to GH¢4.52 billion at the end of 2015 due to the difficult economic conditions.

That notwithstanding, the banking sector continued to remain sound with a strong asset base.

The banking sector total assets increased by 23.1% to GH $\phi$ 63.3 billion at the end of December 2015 compared to a growth of 42.2% recorded in December 2014. Net Loans and Advances grew by 22% to GH $\phi$ 27.09 billion as at the end of December 2015 compared to a 44% growth in the previous year.

As mentioned earlier, Banks' loan quality generally deteriorated in 2015 with an increase in non-performing loans between 2014 and 2015. The NPL ratio at the end of December 2015 was 14.9% against 11.3% recorded at the end of the previous year.

The liquidity conditions of the banking sector tightened during the year 2015 but remained within generally acceptable limits.

For the same period, the capital adequacy ratio for the banking industry declined from 17.9% to 17.7% mainly on account of weaker credit delivery and additional bad debt provisioning by some banks. The ratio however remained well above the prudential and statutory requirements.

The Central Bank continued to apply strict controls in the exercise of its regulatory and supervisory roles to ensure that the robustness of the banking industry was maintained.

#### 5.0 PERFORMANCE OF PBL IN YEAR 2015

#### 5.1 Branch and other Developments

Distinguished Shareholders and Directors, in furtherance of our objective of bringing banking services to the door step of our customers, your bank opened one branch at Nungua, in the Greater Accra Region. This brought the total number of branches to thirty-four branches and two agencies in six out of the ten regions of Ghana.

In line with the technological trends in the banking industry, your Bank made significant investments to upgrade and enhance its IT infrastructure. Some of the key system changes and improvements include the upgrade of network equipment and other data centre hardware to meet international IT security standards and upgrade of computer operating systems.

Your Bank also completed the development of its head office annex, a few meters away from the main head office.

#### 5.2 Mobilization of Resources

#### 5.2.1 Deposits

During the year under review, your Bank mobilized GH¢207.9 million in deposits to increase its deposit base from GH¢885.5 million to GH¢1,093.5 million, an increase of 23.4%, compared with 28% increase in the previous year. Current and savings accounts deposits together accounted for 55% of total deposits whilst time deposits accounted for 45%. A significant proportion of the deposits was mobilised from private entities and individuals.

#### 5.2.2 Shareholders' Funds

Shareholders' funds increased by 27% from GH¢113.2 million at the end of Year 2014 to GH¢144 million at the end of the Year 2015 as compared with 18% growth rate in Year 2014. The growth was due to revaluation surplus arising from a revaluation of properties and earnings retained during the year.

#### 5.3 Allocation of Resources

The Bank continued to make judicious use of resources by engaging in profitable activities that sought to optimize the risks and returns relationship associated with its asset allocation decisions whilst ensuring that day-to-day operational and regulatory liquidity requirements were met.

The total assets of your Bank grew by 25% from GH¢1.12 billion as at 31st December, 2014 to GH¢1.39 billion as at 31st December, 2015. The growth was funded by deposits, borrowings and shareholders' funds.

#### 5.3.1 Investments

The Bank's investment in government securities stood at GH¢154.7 million as at the end of Year 2015. The investment in government securities was necessary for liquidity management.

#### 5.3.2 Lending Operations

During the year 2015, the Bank further consolidated its core business by growing its Loans and Advances portfolio by 12%. This increased the loans and advances portfolio from  $GH\phi760.5$  million at the end of Year 2014 to  $GH\phi849.6$  million at the end of Year 2015.

#### 5.4 Results of Operations

Distinguished Shareholders and Directors, as mentioned earlier, the non performing loans ratio of the Banking industry worsened in the year 2015 due to the difficult economic conditions.

Your Bank therefore had to make a bad debt provision of GH¢30.5 million for the year 2015 against the previous year provision of GH¢15.5 million.

Consequently, your Bank's pre-tax profit for the year 2015 decreased by 53% to  $GH \notin 14.1$  million from  $GH \notin 30.2$  million achieved in year 2014. The profit after tax for the year was  $GH \notin 9.8$  million, which translates into a return on assets (ROA) of 0.78% and return on equity (ROE) of 7.62%.

As you would expect, your bank is disappointed with the 2015 operating results due to the material deviation from its consistently good performance.

#### 5.5 Dividend

Distinguished ladies and gentlemen, as a result of the significant drop in the 2015 profit, the Directors were unable to recommend the payment of dividend to shareholders.

#### 5.6 Corporate Social Responsibility

Building relations and investing in our communities continue to be key aspects of your Bank's core values.

Distinguished ladies and gentlemen, your Bank reduced its funding support for education and other social needs from GH¢723,764 in year 2014 to GH¢429,764 in year 2015 in view of the difficult operating environment.

The institutions that received support from your Bank during the year included the following:

- University of Cape Coast;
- Valley View University;
- University of Ghana Business School;
- Ghana Police Command;
- World Food Programme;



- ✤ Ghana Red Cross;
- Ghana Academy of Arts and Sciences;
- Komfo Anokye Teaching Hospital;
- Noguchi Memorial Institute for Medical Research

#### 5.7 Change in Shareholding structure

Dear Shareholders, during the year 2015, the Social Security and National Insurance Trust sold its entire 4.74% shareholding in your Bank to Mr Frank Owusu, thereby increasing Mr Owusu's stake to 12.76%.

The transaction was approved by Bank of Ghana and finalized in March 2016.

#### 5.8 Proposed Increase in Stated Capital

Distinguished Ladies and Gentlemen, as you know, your Bank is seeking to increase its stated capital from the current GH¢62.45 million to at least GH¢120 million.

The requirement to increase the stated capital is in line with the Bank of Ghana directive and Basel II accord which requires Banks to maintain sufficient capital reserves to support their risk appetite.

This would also strengthen the capital base of your Bank to enable it engage in higher volumes of financial transactions.

Finally, the increase in stated capital will improve the Single Obligor Limit and also reduce the borrowings and its associated costs.

I therefore urge all shareholders to support the proposed increase in capital to sustain the long term viability of our Bank, failing which, the Bank will be obliged to open up the capital to new shareholders.

#### 5.9 Corporate Governance

Distinguished Ladies and Gentlemen, your Bank continued to commit itself to sound and effective corporate governance practices which ensured effective oversight and management of the Bank to enhance shareholder value.

I am pleased to report that during the year under review the Board and its Audit & Risk Management Sub-Committee continued to perform their supervisory obligations effectively. The two bodies held regular scheduled meetings to deliberate on key operational issues including quarterly performance reports, Internal Control and Bank of Ghana reports, which promoted effective control and direction of the Bank. The Board also regularly reviewed the Bank's risk exposure to inform its risk related decisions. The Bank continued to comply with all relevant Bank of Ghana laws and regulations as well as anti-money laundering laws.

#### 6.0 OUTLOOK FOR THE FUTURE

#### 6.1 The Global Economy

Global growth is expected to improve gradually over the coming years according to the World Bank Global Economic Prospects Report for January 2016. Growth is expected to rise from 2.4% in 2015 to 2.9% in 2016, reaching 3.1% in 2017.

This anticipated improvement in global growth is dependent on continued gains in major high-income countries, a gradual tightening of financing conditions, a stabilization of commodity prices and a reduced pace of slowing growth in China.

#### 6.2 The Ghanaian Economy

The Ghana Government projects a recovery in the production and pricing of cocoa and gold and a significant improvement in electricity supply which should boost economic growth in the years 2016 and 2017.

Average inflation is expected to moderate to 15% under the effects of the tight monetary policy and ongoing fiscal consolidation.

GDP growth for 2016 is expected to be 5.4%, up from an estimated 3.4% for 2015 on the back of increased oil production and a resolution of the electricity crisis.

#### 6.3 The Banking Industry

Distinguished Ladies and Gentlemen, according to the Bank of Ghana Financial Stability Report for January 2016, the banking sector continues to be sound and solvent albeit with some deterioration in asset quality and efficiency.

The increased competition in the banking industry is likely to intensify with the licensing of one new bank in 2015 bringing the total number of banks operating in the industry to twenty-nine (29).

The industry's performance is expected to get better with the expected improvement in energy supply, ongoing fiscal consolidation reflected in lower Treasury bill rates and relative stability in the exchange rate.

The regulatory environment is also expected to be tightened to ensure that the operations of banks are sustained on a sound footing.

#### 6.4 Prudential Bank Limited

Distinguished Ladies and Gentlemen, the focus for 2016 will be intensive loan recoveries and efficient cost-management.

Your Bank would also continue to expand into commercially viable areas of the country, invest in technology, improve the customer experience, and introduce innovative products onto the market.

Your Bank is currently in the second year of its fifth strategic plan which involves initiatives to enhance the Bank's overall services to make the Bank more attractive to prospective customers.

Your Bank also plans to build on its achievements in previous years and consolidate its core business by growing the Bank's brand and increasing its market share.

#### 7.0 ACKNOWLEDGEMENT

On behalf of the Board, I would like to take this opportunity to express my deepest appreciation to all our customers whose continued patronage and loyalty have contributed in no small measure to the continued success of the Bank.

I also commend the Management and Staff of the Bank for their dedicated service and professionalism in the midst of the intense competition in our industry.

Finally, I wish to thank you Shareholders and colleague members on the Board for your co-operation and invaluable contributions that have sustained the Bank in its endeavours over the past nineteen years. Based on your mutual support and cooperation, we continue to look to the future with confidence.

Thank you,

JOHN SACKAH ADDO CHAIRMAN

## **FINANCIALS**

This section contains the report of the Directors, report of the independent auditors and the financial statements with supporting notes for the year ended 31st December, 2015

#### **REPORT OF THE DIRECTORS**

The Directors have pleasure in submitting to the members their nineteenth annual report together with the audited financial statements of the Bank and its subsidiaries for the year ended 31st December, 2015 as follows:

#### a. Subsidiaries

The subsidiary companies of the Bank are incorporated in Ghana and wholly owned by the Bank. They are:

- (i) PBL Properties Limited: engaged in the acquisition and development of banking premises.
- (ii) Prudential Securities Limited: engaged in fund management, corporate finance, and business advisory services, and
- (iii) Prudential Stockbrokers Limited: engaged in stock-brokerage, equity and economic research and advisory services.

#### b. Principal Activities

The principal activities carried out by the Bank during the year under review were within the limits permitted by its Regulations and its Banking Licence and also consistent with its strategic focus. There were no changes in the principal activities of the Bank during the year.

#### c. Results

The results of operations for the year ended 31st December, 2015 are set out in the Consolidated Statement of Profit or Loss and other Comprehensive Income, Consolidated Statement of Financial Position, Consolidated Statement of Cash Flows, Consolidated Statement of Changes in Equity and the Notes to the Consolidated Financial Statements from page 31 to 85.

The Consolidated Statement of Financial Position and this Report have been signed by two directors indicating the Board's approval of the Consolidated Statement of Financial position, Annexed Financial Statements and the Notes.

A summary of the results is as follows:

	THE	GROUP	тн	E BANK	
	2015 GH¢'000	2014 GH¢'000	2015 GH¢'000	2014 GH¢'000	
Net Profit for the year was	10,655	20,343	9,798	19,388	
To which was added the balance brought forward on surpluses at the beginning					
of the year	15,401	7,985	10,586	4,125	
	26,056	28,328	20,384	23,513	
From which the following transfers have b	een made				
Statutory Reserve	(2,450)	(9,694)	(2,450)	(9,694)	
Credit Risk Reserve	2,517	(838)	2,517	(838)	
Dividends Paid	(3,000)	(2,395)	(3,000)	(2,395)	
	(2,933)	(12,927)	(2,933)	(12,927)	
Leaving a balance on Retained Earnings					
at end of the year of	23,123	15,401	17,451	10,586	
TOTAL ASSETS	1,453,435	1,119,388	1,391,962	1,115,612	

#### d. Directors' Assessment of the State of the Bank's Affairs

The Directors consider the Bank's state of affairs to be satisfactory. They have a reasonable expectation that the Bank will continue in operational existence for the foreseeable future and have therefore used the going concern basis in preparing these financial statements.

#### **BY ORDER OF THE BOARD**

DIRECTOR

ACCRA

DIRECTOR

23<sup>RD</sup> MARCH 2016

### STATEMENT OF DIRECTORS' RESPONSIBILITIES IN RELATION TO THE DIRECTORS' REPORT AND THE CONSOLIDATED FINANCIAL STATEMENTS

The Companies Act, 1963 (Act 179) requires the Directors to prepare financial statements for each financial year, which give a true and fair view of the state of affairs of the Bank and its subsidiaries and of their profit or loss for the year.

The Banking Act, 2004 (Act 673) as amended by The Banking (Amendment) Act 2007 (Act 738) requires every bank to prepare annually as at 31st December of each year financial statements and returns in accordance with that Act.

In preparing these financial statements, the Directors are required to:

- a. Select accounting policies, which comply with the Companies Act 1963, (Act 179) and the Banking Act 2004, (Act 673) as amended and in accordance with International Financial Reporting Standards and to apply them consistently.
- b. Make judgments and estimates that are reasonable and prudent.
- c. Ensure applicable accounting standards have been followed and any material departures disclosed.
- d. Ensure the financial statements are prepared on a going concern basis unless it is inappropriate to presume that the Bank will continue in business.

The Directors are responsible for the preparation of the financial statements in accordance with the International Financial Reporting Standards and ensuring that the Bank and its subsidiaries keep accounting records which disclose with reasonable accuracy the financial position of the Bank and its subsidiaries and which enable them to ensure that the financial statements comply with the Companies Act 1963 (Act 179) and the Banking Act 2004 (Act 673) as amended. They are also responsible for safeguarding the assets of the Bank and its subsidiaries and hence for taking steps for the prevention and detection of fraud and other irregularities, as well as designing, implementing and maintaining internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatements.

The above statement, which should be read in conjunction with the report of the Auditors, is made with the view to distinguishing for shareholders the respective responsibilities of the Directors and the auditors in relation to these financial statements.



#### REPORT OF THE INDEPENDENT AUDITORS TO THE MEMBERS OF PRUDENTIAL BANK LIMITED

#### **Report on the Financial Statements**

We have audited the accompanying consolidated financial statements of Prudential Bank Limited, which comprise the Consolidated Statement of Financial Position as at 31st December, 2015, Consolidated Statement of Profit or Loss and other Comprehensive Income, Consolidated Statement of Cash Flows and Consolidated Statement of Changes in Equity for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

#### Directors' Responsibility for the Financial Statements

As described on Page 22, the Bank's Directors are responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards (IFRS) and the Banking Act, 2004 (Act 673) as amended and the Companies Act, 1963 (Act 179). This responsibility includes designing, implementing and maintaining internal controls relevant to the preparation and fair presentation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

#### Auditors' Responsibility

It is our responsibility to form an independent opinion based on our audit of these statements and to report same to you.

#### **Basis of Opinion**

We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical standards and plan and perform the audit to obtain reasonable assurance as to whether the consolidated financial statements are free from material misstatements.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the consolidated financial statements show a true and fair view of the consolidated financial position of Prudential Bank Limited and its subsidiaries as at 31st December, 2015, and of their financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards, the Companies Act, 1963 (Act 179) and the Banking Act 2004 (Act 673) as amended.

#### **Report on other Legal and Regulatory Requirements**

The Companies Act, 1963 (Act 179) requires that in carrying out our audit we report on the following: We confirm that:

- i. We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
- ii. In our opinion proper books of account have been kept by the Bank and its subsidiaries, so far as appears from our examination of those books; and
- iii. The Consolidated Statement of Financial Position, the Consolidated Statement of Profit or Loss and other Comprehensive Income, the Consolidated Statement of Cash Flows and the Consolidated Statement of Changes in Equity of the Bank and its subsidiaries are in agreement with the books of account.

The Banking Act, 2004 (Act 673) as amended by the Banking (Amendment) Act, 2007 (Act 738), requires that we state certain matters in our report. We hereby certify that:

- i. The financial statements give a true and fair view of the state of affairs as at 31st December, 2015 of the Bank and its subsidiaries and the results for the year ended on that date;
- ii. We obtained all the information and explanations required for the efficient performance of our audit;
- iii. The Bank and its subsidiaries transactions are within their powers; and
- iv. The Bank has generally complied with the provisions of the Banking Act, 2004 (Act 673) as amended.

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Asamoa Bonsu & Co. CHARTERED ACCOUNTANTS, ICAG Licence Number ICAG/F/2016/155 C758/3, Asylum Down, near Gye Nyame Hotel P.O. Box AN-7751, Accra Signing Partner, Osei Yaw Asamoa (ICAG/P/1192)

23<sup>RD</sup> MARCH 2016



Senior staff of the Bank pose with customers in Takoradi at the end of a one-day credit seminar organised by the Bank.

#### CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

		THE GROUP		THE GROUP THE BA			BANK
	Notes	2015 GH¢⊡000	2014 GH¢⊡000	2015 GH¢⊡000	2014 GH¢⊡000		
Interest Income	5	204,560	153,151	204,560	153,151		
Interest Expense	6	(102,297)	(69,728)	(102,297)	(69,732)		
NET INTEREST INCOME		102,263	83,423	102,263	83,419		
Commissions & Fees	7	36,343	30,316	36,343	30,316		
Other Operating Income	8	18,145	23,709	17,040	22,907		
Total Income		156,751	137,448	155,646	136,642		
Loan Impairment Expense	9	(30,483)	(15,531)	(30,483)	(15,531)		
Operating Expenses	10	(111,316)	(90,840)	(111,203)	(91,004)		
NET OPERATING PROFIT		14,952	31,077	13,960	30,107		
Other Income		133	157	99	51		
Profit Before Tax		15,085	31,234	14,059	30,158		
Taxation	15	(4,430)	(10,891)	(4,261)	(10,770)		
Profit for the Year		10,655	20,343	9,798	19,388		
OTHER COMPREHENSIVE INCOM	E						
Items that will never be reclassified to profit or loss in subsequent periods:	0						
Revaluation surplus on land and build	dings	79,488	-	24,059	-		
Total other comprehensive income	•	79,488	-	24,059	-		
TOTAL COMPREHENSIVE INCOME	E	90,143	20,343	33,857	19,388		

#### **CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

		THE GROUP		THE BANK		
	Notes	2015 GH¢'000	2014 GH¢'000	2015 GH¢'000	2014 GH¢'000	
ASSETS						
Cash and Balances with Bank of Ghana	12	156,726	130,840	156,726	130,840	
Government Securities	13	157,934	88,352	154,688	86,846	
Due from other Banks & Financial Institutions	5 14	117,311	72,324	117,253	72,323	
Taxation	15	6,852	-	6,852	-	
Loans and Advances	16	849,649	760,450	849,649	760,450	
Equity Investment	18	227	232	7,366	7,366	
Other Assets	19	7,596	7,224	7,202	7,195	
		1,296,295	1,059,422	1,299,736	1,065,020	
Property, Plant & Equipment	21	148,052	48,283	83,207	38,957	
Intangible Assets	22	9,088	11,683	9,019	11,635	
TOTAL ASSETS		1,453,435	1,119,388	1,391,962	1,115,612	
LIABILITIES						
Customer Deposits	20	1,092,503	884,370	1,093,462	885,540	
Taxation	15	_	1,380	_	1,430	
Borrowings	23	127,486	97,500	127,486	97,500	
Other Liabilities	24	28,296	18,130	26,964	17,950	
TOTAL LIABILITIES		1,248,285	1,001,380	1,247,912	1,002,420	
EQUITY AND RESERVES						
Stated Capital	29	62,453	62,453	62,453	62,453	
Retained Earnings		23,123	15,402	17,452	10,586	
Statutory Reserve Fund		34,586	32,136	34,586	32,136	
Credit Risk Reserve		_	2,517	_	2,517	
Revaluation Surplus		84,988	5,500	29,559	5,500	
Total Equity and Reserves		205,150	118,008	144,050	113,192	
TOTAL LIABILITIES AND EQUITY		1,453,435	1,119,388	1,391,962	1,115,612	

These Financial Statements and accompanying Notes were approved at the Board Meeting held on the date stated below.

#### BY ORDER OF THE BOARD

A ACCRA 23RD MARCH 

DIRECTORS

#### **CONSOLIDATED STATEMENT OF CASH FLOWS**

	THE GROUP		THE BANK		
	2015 GH¢'000	2014 GH¢'000	2015 GH¢'000	2014 GH¢'000	
OPERATING PROFIT	15,085	31,234	14,059	30,158	
Add Back: Charge for Depreciation Charges for Amortisation Charge for Loan Impairments Provision in Contingent/Other Liabilities (Profit)/Loss on Sale of Property, Plant & Equipment	7,010 3,593 30,509 (15) (90)	5,639 1,585 8,258 8 26	6,968 3,589 30,509 (15) (60)	5,622 1,581 8,258 8 26	
Cash Inflow from Trading Activities	56,092	46,750	55,050	45,653	
(INCREASE)/DECREASE IN OPERATING ASSETS (Increase)/Decrease in Government Securities (Increase)/Decrease in Loans/Advances (Increase)/Decrease in Other Assets	32,558 (119,693) (372)	31,337 (245,432) (183)	31,738 (119,693) (7)	32,540 (243,232) (1,786)	
INCREASE/(DECREASE) IN OPERATING LIABILITIES	6				
Increase/(Decrease) in Customers' Deposits Increase/(Decrease) in Other Liabilities Increase/(Decrease) in Borrowings	208,132 10,166 29,986	191,835 (4,122) 77,611	207,922 9,014 29,986	192,412 (3,440) 77,611	
Tax paid	(12,662)	(6,304)	(12,542)	(6,146)	
NET CASH FLOWS FROM OPERATING ACTIVITIES	204,207	91,492	201,468	93,612	
INVESTING ACTIVITIES					
(Increase)/Decrease in Equity Investments Proceeds on Sale of Property, Plant & Equipment Purchase of Property, Plant & Equipment Purchase of Intangible Assets	5 161 (27,362) (998) ( <b>28,194)</b>	(44) 30 (10,419) (10,241) (20,674)	131 (27,231) (973) <b>(28,073)</b>	- 30 (12,568) (10,172) (22,710)	
FINANCING ACTIVITIES	(, ,	(,,	(,_,_,	(,,	
Dividends Paid	(3,000)	(2,395)	(3,000)	(2,395)	
NET INCREASE IN CASH AND CASH EQUIVALENTS	173,013	68,423	170,395	68,507	
ANALYSIS OF CASH AND CASH EQUIVALENTS					
Balance as at 1st January, Add Net Cash Flow	252,813 173,013	184,390 68,423	252,511 170,395	184,004 68,507	
Balance as at 31st December	425,826	252,813	422,906	252,511	
COMPOSITION					
Cash on Hand Balance with Bank of Ghana Balances with other Banks Government Securities Overnight Lending Foreign Time Deposits Items in Course of Collection	36,226 120,500 43,837 151,790 11,551 48,994 12,928 425,826	34,360 96,480 4,843 49,650 5,050 48,137 14,293 252,813	36,226 120,500 43,837 148,928 11,551 48,994 12,870	34,360 96,480 4,843 49,348 5,050 48,137 14,293	
	425,826	252,813	422,906	252,511	



#### CONSOLIDATED STATEMENT OF CHANGES IN EQUITY – GROUP

	STATED CAPITAL GH¢'000	RETAINED EARNINGS GH¢'000	STATUTORY RESERVE GH¢'000	CREDIT RISK RESERVE GH¢'000	REVALUATION SURPLUS GH¢'000	TOTAL EQUITY GH¢'000
Balance at 1st January 2014	62,453	15,401	32,136	2,517	5,500	118,007
Profit for the year	-	10,655	-	-	79,488	90,143
	62,453	26,056	32,136	2,517	84,988	208,150
Transactions with Owners						
Dividend Paid	-	(3,000)	-	-	_	(3,000)
Other Movement in Equity						
Transfer to Statutory Reserve	-	(2,450)	2,450	-	-	-
Transfer to Credit Risk Reserve	-	2,517	-	(2,517)	-	-
Total Transfers	_	(2,933)	2,450	(2,517)		(3,000)
Balance at 31st December, 2015	62,453	23,123	34,586		84,988	205,150
Comparative Figures – 2014						
Balance at 1st January, 2014	62,453	7,985	22,442	1,679	5,500	100,059
Profit for the year	-	20,343	-	-	-	20,343
	62,453	28,328	22,442	1,679	5,500	120,402
Transaction with Owners						
Dividend Paid	-	(2,395)	-	-	-	(2,395)
Other Movements in Equity						
Transfer to Statutory Reserve	-	(9,694)	9,694	-	-	-
Transfer to Credit Risk Reserve	-	(838)	-	838	-	-
Total Transfers		(12,927)	9,694	838		(2,395)
Balance at 31st December, 2014	62,453	15,401	32,136	2,517	5,500	118,007



#### CONSOLIDATED STATEMENT OF CHANGES IN EQUITY – BANK

	STATED CAPITAL GH¢'000	RETAINED EARNINGS GH¢'000	STATUTORY C RESERVE GH¢'000	CREDIT RISK RESERVE GH¢'000	REVALUATION SURPLUS GH¢'000	TOTAL EQUITY GH¢'000
Balance at 1st January, 2015	62,453	10,586	32,136	2,517	5,500	113,192
Profit of the year		9,798			24,059	33,857
	62,453	20,384	32,136	2,517	29,559	147,049
Transactions with owners						
Dividend Paid	-	(3,000)	-	-	-	(3,000)
Other Movement in Equity						
Transfers to Statutory Reserve	-	(2,450)	2,450	-	_	-
Transfer to Credit Risk Reserve	_	2,517	_	(2,517)	_	_
Total Transfers		(2,933)	2,450	(2,517)		(3,000)
Balance at 31st December, 2015	62,453	17,451	34,586		29,559	144,049
Comparative Figures – 2014						
Balance at 1st January, 2014	62,453	4,125	22,442	1,679	5,500	96,199
Profit of the year	-	19,388	-	-	_	19,388
	62,453	23,513	22,442	1,679	5,500	115,587
Transaction with Owners						
Dividend Paid	-	(2,395)	_	_	-	(2,395)
Other Movements in Equity						
Transfer to Statutory Reserve	-	(9,694)	9,694	-	-	-
Transfer to Credit Risk Reserve	_	(838)	-	838	-	-
Total Transfers		(12,927)	9,694	838		(2,395)
Balance at 31st December, 2014	62,453	10,586	32,136	2,517	5,500	113,192

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST DECEMBER, 2015

#### **1.0 STATEMENT OF COMPLIANCE**

#### 1.1 International Financial Reporting Standards (IFRSs)

The financial statements of the Bank for the year ended 31st December 2015 have been prepared in accordance with International Financial Reporting Standards (IFRSs).

#### 1.2 References

References to "The financial statements" comprise the Consolidated Statements of:

- a. Profit or Loss and other Comprehensive Income;
- b. Financial Position;
- c. Cash Flows and
- d. Changes in Equity.

References to the Group comprise the Bank and its subsidiaries.

#### 2.0 ACCOUNTING POLICIES

The significant accounting policies adopted by the Bank and which have been applied in preparing these financial statements are stated below:

#### 2.1 Basis of Measurement

The financial statements have been prepared under the historical cost convention as modified by the adoption of fair value measurement basis, in compliance with IFRS requirements, for investments and financial assets and financial liabilities measured at fair value.

#### 2.2 Functional and Presentation Currency

The financial statements are presented in Ghana Cedi (GH¢) which is the functional and presentation currency of the Group. The amounts or values in these financial statements have been rounded to the nearest thousand Ghana Cedi (GH¢'000), except when otherwise indicated.

#### 2.3 Revenue Recognition

Revenue is recognised to the extent that the economic benefits will flow to the Group and the revenue can be reliably measured. The following specific recognition criteria apply to revenue recognition.



#### 2.3.1 Interest Income and Expense

Interest income and expense are recognised in the consolidated statement of profit or loss for all interest bearing financial instruments including loans and advances as interest accrues using the effective interest rate method.

The effective interest rate method is a method of calculating the amortised cost of a financial asset or liability and of allocating the interest income or interest expense. The effective interest rate is the rate that exactly discounts the estimated future cash payments or receipts over the expected life of the instrument to the net carrying amount of the financial asset or liability.

#### 2.3.2 Non-Interest Income

The Bank earns commission and fees from a wide range of services provided to its customers. Fee income is accounted for as follows:

- income earned on performance of discrete services (such as funds transfers, special clearing, transaction negotiation with third parties etc) is recognized as revenue upon completion of the act or service;
- income arising from service fees (such as special statement requests, safe custody, commission on turnover, etc) is recognized as services are provided.

#### 2.3.3 Income Tax

Income Tax in the Consolidated Statement of Profit or Loss and other Comprehensive Income comprises current tax and deferred tax.

Current tax is the tax expected to be payable under the Internal Revenue Act 2000 (Act 592), on the taxable profit for the year.

Deferred income tax is provided on all temporary differences at the financial position date between the tax bases of assets and liabilities and their carrying amounts. Deferred tax liabilities are generally recognized for all taxable temporary differences while deferred tax assets are recognised to the extent that it is probable that future taxable profit will be available against which deductible temporary differences can be utilized. Deferred tax is calculated using the rate expected to be applicable in the period during which the asset will be realized or the liabilities settled.

Deferred tax assets and liabilities are offset when they arise in the same tax reporting entities and relate to income taxes of the same taxation authority, and when a legal right to set off exists.

The carrying amount of deferred tax assets is reviewed at each financial position date and adjusted to the extent that it is no longer probable that sufficient taxable profit will be available for full or partial utilization of the deferred tax asset.

#### 2.4 Financial Instruments Categorisation, Initial Recognition and Subsequent Measurement

2.4.1 Categorisation

The Group classifies its financial assets in the following categories: Financial assets at fair value through profit or loss; financial assets measured at amortised cost; and financial assets measured at fair value through other comprehensive income.

2.4.2 Date of Recognition

Purchases and sale of financial assets are recognized on the transaction date.

2.4.3 Initial Recognition of Financial Instruments

Financial instruments are initially recognized at their fair value plus, in the case of financial assets or financial liabilities not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition or issue of the financial asset or financial liability.

- 2.4.4 Subsequent Measurement of Financial Instruments
  - a. Financial Assets at Fair Value Through Profit or Loss

A financial asset at fair value through profit or loss is a financial asset that meets either of the following conditions:

Held for Trading

A financial asset is classified as held for trading if it is acquired principally for the purpose of selling in the near future, or is part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking.

Designated at Fair Value Through Profit or Loss

Upon initial recognition as financial asset, it is designated at fair value through profit or loss. Financial assets at fair value through profit or loss are measured at fair value subsequent to initial recognition. Gains or losses upon subsequent measurement are treated in profit or loss.

b. Financial Assets Measured at Amortised Cost

A financial asset is measured at amortised cost if both of the following conditions are met:

- i. The asset is held within a business model whose objective is to hold assets in order to collect contractual cash flows.
- ii. The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Term loans to customers come under this category. They are initially recognized when cash is advanced to the borrowers at fair value, inclusive of transaction costs. Subsequent to initial recognition, term loans are measured at amortised cost less impairment losses.

c. Financial Assets Measured at Fair Value Through other Comprehensive Income

Securities including investments in money market and equity shares, other than those classified as trading securities, or at fair value through profit or loss, are classified and recognised in the statement of financial position at their fair value. Other financial assets that are neither cash nor categorized under any other category also come under this classification.

Financial assets measured at fair value through other comprehensive income are measured at fair value with gains and losses arising from changes in fair value recognised directly in other comprehensive income until the financial asset is either sold, becomes impaired, or matures, at which time the cumulative gain or loss previously recognised in equity is recognised in profit or loss.

Interest calculated using the effective interest method is recognised in the consolidated statement of profit or loss. Dividends on equity instruments are recognised in the consolidated statement of profit or loss when the Bank's right to receive payment is established.

d. Financial Liabilities

Financial liabilities are classified as non-trading, held for trading or designated at fair value through profit or loss. Non-trading liabilities are measured subsequent to initial recognition at amortised cost by applying the effective interest method. Held for trading liabilities or liabilities designated at fair value through profit or loss, are measured at fair value. All financial liabilities shown in the statement of financial position are non-trading liabilities.

## 2.4.5 Determination of Fair Value of Financial Instruments

i. Availability of Active Market

The fair value of a financial instrument traded in active markets such as the Ghana Stock Exchange (GSE) at the reporting date is based on its quoted market price without any deduction of transaction costs.

ii. Non-Availability of Active Market

Equity investments that do not have a quoted market price in an active market and whose fair value cannot be reliably measured are measured at cost. Investments whose fair value can be reliably measured are measured professionally through the use of valuation techniques.

iii. Short Term Receivables

The fair value of short term receivables approximate book value and are measured as such.

## 2.4.6 Derecognition of Financial Assets and Liabilities

A financial asset or a portion thereof, is derecognized when the Bank's rights to cash flows has expired or when the Group has transferred its rights to cash flows relating to the financial assets including the transfer of substantially all the risk and rewards associated with the financial assets or when control over the financial assets has passed.

A financial liability is derecognized when the obligation is discharged, cancelled or has expired.

- 2.4.7 Impairment of Financial Assets
  - a. Framework for Measuring Impairment of Financial Assets

At each reporting date, the Bank assesses whether, as a result of one or more events occurring after initial recognition, there is objective evidence that a financial asset or group of financial assets has become impaired.

Evidence of impairment may include indications that the borrower or a group of borrowers is experiencing significant financial difficulty, default or delinquency in interest or principal payments, or the fact that the debt is being restructured to reduce the burden on the borrower.

b. Loans and Advances and Amounts due from Banks and other Financial Institutions

For loans and advances to customers and amounts due from banks and other financial institutions carried at amortised cost, the Bank first assesses individually whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Bank determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be recognized, are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows (excluding future expected credit losses that have not yet been incurred). The carrying amount of the asset is reduced through the use of an Allowance Account and the amount of the loss is recognized in the statement of profit or loss.

Loans together with the associated allowances are written off when there is no realistic prospect of future recovery and all collaterals have been utilized or have been transferred to the Bank and all the necessary procedures have been completed.

If, in a subsequent year, the amount of the estimated impairment loss increases or decreases because of an event occurring after the impairment was recognized, the previously recognized impairment loss is increased or reduced by adjusting the Allowance Account. If a future write-off is later recovered, the recovery is credited to the 'Credit loss expense'.

The present value of the estimated future cash flows is determined using the financial asset's original effective interest rate. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate.

For the purposes of collective evaluation of impairment, financial assets are grouped on the basis of the Bank's internal credit grading system that considers credit risk characteristics, such as asset type, industry, geographical location, collateral type, past-due status and other relevant factors.

c. Other Financial Assets

The Bank assesses at each reporting date whether there is objective evidence that an investment or group of investments is impaired.

In the case of equity investments, objective evidence would include significant or prolonged decline in the fair value of the investment below its cost.

In the case of other debt instruments, impairment is assessed based on the same criteria as financial assets carried at amortised cost. If, in a subsequent year, the fair value of a debt instrument increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in the statement of profit or loss, the impairment loss is reversed through the statement of profit or loss.



## 2.4.8 Offsetting Financial Assets and Financial Liabilities

The rights of set off must not only be legally enforceable in the normal course of business, but must also be enforceable in the event of default and the event of bankruptcy or insolvency of all of the counterparties to the contract including the reporting entity itself. The right of set off must not be contingent on a future event.

The offsetting criteria require the reporting entity to intend either to settle on a net basis, or to realise the asset and settle the liability simultaneously. The only gross settlement mechanisms with features that eliminate or result in insignificant credit and liquidity risk and that process receivables and payables in a single settlement process or cycle would be, in effect equivalent to the net settlement and therefore, meet the net settlement criterion.

## 2.5 Regulatory Credit Risk Reserve

To cater for any shortfall between the Bank of Ghana's credit loss provision requirements and loans and advances impairments based on IFRS principles, a charge or credit is made to Retained Earnings in respect of the difference required to bring up the cumulative provision to the level required under the Bank of Ghana regulations. Under current regulations, the Credit Risk Reserve does not qualify as Tier 1 capital for the computation of capital adequacy.

## 2.6 Property, Plant and Equipment

The Group recognizes an item of property, plant and equipment as an asset when it is probable that future economic benefits will flow to it and the amount meets the materiality threshold set by the Group.

Property, plant and equipment are stated at cost or revalued amount less accumulated depreciation and any impairment in value. Depreciation is provided on the depreciable amount of each component on a straight-line basis over the anticipated useful life of the asset. No depreciation is provided on land.

Land and buildings are revalued every five years or at shorter intervals as may be deemed necessary by the Group.

The current annual depreciation rates for each class of property, plant and equipment are as follows:

- Computer Hardware 25%
- Furniture and Fittings 20%
- Motor Vehicle 20%
- Branch Development 12.5%
- Plant & Machinery 12.5%
- Office Equipment 12.5%
- Land and buildings 3%

Costs associated with routine servicing and maintenance of assets are expensed as incurred. Subsequent expenditure is only capitalized if it is probable that future economic benefits associated with the item will flow to the Group.

The carrying values of property, plant and equipment are reviewed for indications of impairment when events or changes in circumstances indicate the carrying value may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amount, the assets or cash-generating units are written down to their recoverable amount.

The recoverable amount of property, plant and equipment is the greater of net selling price and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on de-recognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in the consolidated statement of profit or loss in the year the item is derecognized.

Residual values, useful lives and methods of depreciation for property, plant and equipment are reviewed and adjusted if appropriate, at each financial year end.

2.6.1 Investment Property

Investment property is recognized as an asset when:

- a. It is probable that the future economic benefits that are associated with the investment property will flow to the entity; and
- b. The cost of the investment property can be measured reliably.

Investment property is a property held to earn rentals or for capital appreciation or both.

The Group uses the fair value model in measuring its investment property. Under this model, investment property is initially measured at cost which includes transaction costs.

After initial recognition, investment property is subsequently measured at fair value which reflects market conditions at the end of the reporting period or by a valuation by a knowledgeable professional valuer.

A gain or loss arising from a change in the fair value is recognized in profit or loss for the period in which it arises.

An investment property is derecognized (eliminated from the Consolidated Statement of Financial Position) on disposal, transferred to owner-occupied or when the investment property is permanently withdrawn from use and no future economic benefits are expected from its disposal.

## 2.7 Intangible Assets – Computer Software

Costs incurred to acquire and bring to use specific computer software licenses are capitalized and amortised on the basis of the expected useful lives using the straight-line method. Maximum useful life ranges between 4 and 5 years.

## 2.8 **Provisions**

The Group recognizes provisions when it has a present obligation (legal or constructive) as a result of past events and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Where the Group expects some or all of a provision to be reimbursed, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the statement of profit or loss net of any reimbursement.

If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognised as a borrowing cost.

## 2.9 Foreign Currency

Transactions denominated in foreign currency are translated into cedis at the rates of exchange ruling on the dates of the transactions.

Assets and liabilities denominated in foreign currencies are translated into cedis at exchange rates ruling at the statement of financial position date.

Any gains or losses resulting from foreign currency translation or exchange are dealt with through the consolidated statement of profit or loss for the year.

## 2.10 Cash & Cash Equivalents

For the purposes of the statement of cash flows, cash and cash equivalents include cash, balances with Bank of Ghana, amounts due from other banks and financial institutions and short term government securities.

## 2.11 Borrowings

Borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently stated at amortised cost. Any difference between the amount initially recognised (net of transaction costs) and the redemption value is recognised in the consolidated statement of profit or loss over the period of the borrowings using the effective interest rate method.

## 2.12 Impairment of Non-Financial Assets

The carrying amount of the Group's non-financial assets, other than deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the assets recoverable amount is estimated.

An impairment loss is recognised if the carrying amount of an asset exceeds its recoverable amount. The recoverable amount of an asset is the greater of its value in use and its fair value less costs to sell. Impairment losses are recognised in the consolidated statement of profit or loss.

Impairment losses recognised in prior periods are assessed at each reporting date for any indication that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the assets carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

## 2.13 Employee Benefits

2.13.1 Short-Term Benefits

Short-term employee benefits are amounts payable to employees that fall due wholly within twelve months after the end of the period in which the employee renders the related service.

The cost of short-term employee benefits is recognised as an expense in the period when the economic benefit is given as an employment cost. Unpaid short-term employee benefits as at the end of the accounting period are recognised as accrued expenses and any short-term benefit paid in advance are recognised as prepayments to the extent that they will lead to future cash refunds or a reduction in future cash payments.

Wages and salaries payable to employees are recognised as an expense in the consolidated statement of profit or loss and other comprehensive income at gross amount. The Group's contributions to the social security fund are also charged as expenses.

## 2.13.2 Defined Benefit Pension Scheme

Under a National Defined Benefit Pension Scheme, the Group contributes amounts equivalent to13% of employees' basic salary to Social Security and National Insurance Trust (SSNIT) for employee pensions. The Group's obligation is limited to the relevant contributions, which are settled on due dates. The pension liabilities and obligations, however, rest with SSNIT.

## 2.13.3 Provident Fund

The Bank has a Provident Fund Scheme for all permanent employees. Employees contribute 5% of their basic salary to the Fund whilst the Bank contributes 5%. The Bank's obligation under the plan is limited to the relevant contribution which is invested at interest rates agreed by the trustees of the scheme and the Bank.

## 2.14 Events after the Reporting Date

Events subsequent to the reporting date are reflected only to the extent that they relate directly to the financial statements and the effect is material.

## 2.15 Standards and Interpretations not yet Effective

The following standards which are relevant to the financial statements have been published but not yet effective. Consequently the Bank has not adopted them.

## 2.15.1 IFRS 9 "Financial instruments"

## Summary of the Requirements

IFRS 9, published in July 2014, replaces the existing guidance in IAS 39 "Financial Instruments: Recognition and Measurement". IFRS 9 includes revised guidance on the classification and measurement of financial instruments, including a new expected credit loss model for calculating impairment on financial assets, and the new general hedge accounting requirements. It also carries forward the guidance on recognition and derecognition of financial instruments from IAS 39.

IFRS 9 is effective for annual reporting periods beginning on or after 1 January 2018, with early adoption permitted.

## Possible Impact on Consolidated Financial Statements

The Group is assessing the potential impact on its consolidated financial statements resulting from the application of IFRS 9.

Given the nature of the Group's operations, this standard is expected to have a pervasive impact on the Group's financial statements. In particular, calculation of impairment of financial instruments on an expected credit loss basis is expected to result in an increase in the overall level of impairment allowances.

## 2.15.2 IFRS 15 "Revenue from Contracts with Customers"

## Summary of the Requirements

IFRS 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognised. It replaces existing revenue recognition guidance, including IAS 18 "Revenue", IAS 11 "Construction Contracts" and IFRIC 13 "Customer Loyalty Programmes.

IFRS 15 is effective for annual reporting periods beginning on or after 1 January 2018, with early adoption permitted.

## Possible Impact on Consolidated Financial Statements

The Group is assessing the potential impact on its consolidated financial statements resulting from the application of IFRS 15.

- 2.15.3 The following new or amended standards are not expected to have a significant impact of the Group's consolidated financial statements:
  - Defined Benefit Plans: Employee Contributions (Amendments to IAS 19).
  - IFRS 14 "Regulatory Deferral Accounts"
  - Accounting for Acquisitions of Interests in Joint Operations (Amendments to IFRS 11)
  - Clarification of Acceptable Methods of Depreciation and Amortisation (Amendments to IAS 16 and IAS 38)
  - Equity Method in Separate Financial Statements (Amendments to IAS 27)
  - Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendments to IFRS 10 and IAS 28)
  - Investment Entities: Applying the Consolidation Exception (Amendments to IFRS 10, IFRS 12 and IAS 28)
  - Disclosure Initiative (Amendments to IAS 1).

## 3.0 Significant Accounting Estimates, Assumptions and Judgements

In the preparation of the financial statements, the Group makes estimations and applies judgement that could affect the reported amount of assets and liabilities. Key areas in which judgement is applied include:

## 3.1 Fair value of Unquoted Equity Investments

The unquoted equity instruments have been valued based on the expected cash flows and discounted current rates applicable for items with similar terms and risk characteristics. This valuation requires the Group to make estimates about expected future cash flows and discount rates, and hence they are subject to uncertainty.

## 3.2 Deferred Tax Assets

Deferred tax assets are recognised for all unused tax losses to the extent that it is probable that taxable profit will be available against which the losses can be utilised. Significant management judgment is required to determine the amount of deferred tax assets that can be recognised based upon the likely timing and level of future taxable profits together with future tax planning strategies.

## 3.3 Impairment of Financial Assets

The Group makes an allowance for unrecoverable financial assets when there is objective evidence that the carrying amount may not be recoverable. Significant management judgement is required to determine when objective evidence of impairment exists, and also in estimating future cash flows from the assets.

## 3.4 Impairment of Non Financial Assets (Including Property, Plant & Equipment (PPE))

The Group assesses at least at each financial year end whether there is any evidence that non financial assets (including PPE) may be impaired. Where indicators of impairment exist, an impairment test is performed. This requires an estimation of the value in use of the asset or the cash-generating units to which the asset belongs. Estimating the value in use amount requires management to make an estimate of the expected future cash flows from the asset or the cash generating unit and also to select a suitable discount rate in order to calculate the present value of those cash flows. **PRUDENTIAL BANK LIMITED** 

		THE	E GROUP	THE BANK			
		2015 GH¢'000	2014 GH¢'000	2015 GH¢'000	2014 GH¢'000		
4.	SOCIAL RESPONSIBILITIES						
	Amount spent in fulfilling social responsibility obligations	429	724	429	724		
5.	INTEREST INCOME						
	Loans & Advances	175,739	130,895	175,739	130,895		
	Investment Securities	25,174	19,774	25,174	19,774		
	Placements, Special Deposits	3,647	2,482	3,647	2,482		
		204,560	153,151	204,560	153,151		
	Analysis by Class of Financial Asset						
	Measured at Amortised Cost	65,283	63,986	65,283	63,986		
	Measured at Fair Value through						
	Profit or Loss	139,277	89,165	139,277	89,165		
		204,560	153,151	204,560	153,151		
6.	INTEREST EXPENSE						
	Time & Other Deposits	69,528	49,289	69,528	49,293		
	Overnight and Call Accounts	23,164	15,966	23,164	15,966		
	Current Account	9,531	4,224	9,531	4,224		
	Borrowed Funds	74	249	74	249		
		102,297	69,728	102,297	69,732		
7.	COMMISSIONS AND FEES						
	Commissions on Turnover	4,847	4,340	4,847	4,340		
	Commissions on Transfers/Letters of Credit	5,619	5,534	5,619	5,534		
	Facility Fees	12,919	11,397	12,919	11,397		
	Brokerage Fees	247	168	247	168		
	Commissions on Guarantees & Indemnities	3,897	2,170	3,897	2,170		
	Commissions on Managed Funds	88	7	88	7		
	Payment Orders	330	305	330	305		
	Commissions on FX Withdrawals	977	430	977	430		
	Money Transfers	2,287	2,471	2,287	2,471		
	e-Banking income	1,383	903	1,383	903		
	Others	3,749	2,591	3,749	2,591		
		36,343	30,316	36,343	30,316		

**PRUDENTIAL BANK LIMITED** 

		THE GROUP		THE BANK		
		2015 GH¢'000	2014 GH¢'000	2015 GH¢'000	2014 GH¢'000	
8.	OTHER OPERATING INCOME					
	Gain on Exchange	14,511	17,654	14,510	17,654	
	Rent Income/Other Income	1,105	811	6	19	
	Exchange Revaluation Surplus	2,529	5,244	2,524	5,234	
		18,145	23,709	17,040	22,907	
9.	LOAN IMPAIRMENT EXPENSE					
	Specific (Individually assessed)	29,114	5,815	29,114	5,815	
	General (collectively assessed)	1,380	2,443	1,380	2,443	
	Write-offs	4	7,265	4	7,265	
	Provisions against Contingent Liabilities	(15)	8	(15)	8	
		30,483	15,531	30,483	15,531	
10.	OPERATING EXPENSES					
	Licence & Fees	4	3	_	_	
	Staff Costs	51,896	42,199	47,060	38,588	
	Advertising & Marketing	4,131	3,585	4,131	3,585	
	Administrative Expenses	10,787	13,079	11,699	13,669	
	Training	1,673	1,030	1,673	1,030	
	Depreciation & Amortisation	10,585	7,218	10,557	7,204	
	Directors' Emoluments	1,268	895	1,163	895	
	Auditors' Remuneration	225	167	168	145	
	Motor Vehicle Running Expenses	5,538	4,296	5,530	4,290	
	Occupancy Cost	11,035	9,132	14,081	11,593	
	Maintenance of Systems	6,376	2,869	6,366	2,858	
	Other Operating Expenses	7,798	6,368	8,775	7,148	
		111,316	90,840	111,203	91,004	
11(a)	. STAFF COSTS					
	Salaries & Wages	45,486	37,934	40,657	34,329	
	Social Security	1,851	1,490	1,846	1,485	
	Provident Fund - Employers' Contribution	710	572	708	570	
	Medical Expenses	2,742	1,818	2,742	1,818	
	Retirement Benefits	1,107	386	1,107	386	
		51,896	42,199	47,060	38,588	

The average number of persons employed by the Bank during the year was 855 (2014 - 832)

		THE C	GROUP	THE BANK			
		2015 GH¢'000	2014 GH¢'000	2015 GH¢'000	2014 GH¢'000		
11(b)	<ul> <li>Included in the Staff Costs and Directors Emoluments are amounts incurred in re of Directors and key management perso</li> </ul>	spect					
	Gross Salary	2,498	2,193	2,498	2,193		
	Social Security Fund	106	104	106	104		
	Provident Fund	68	69_	68	69		
		2,672	2,366	2,672	2,366		
12.	CASH AND BALANCES WITH BANK OF GHANA						
	Cash on Hand	36,226	34,360	36,226	34,360		
	Cash with Bank of Ghana	120,500	96,480	120,500	96,480		
		156,726	130,840	156,726	130,840		
13.	GOVERNMENT SECURITIES						
	Short Term – Treasury Bills Long Term	151,790	49,650	148,928	49,348		
	Sinking Fund**	82	80	82	80		
	Bank of Ghana Bond	5,492	37,699	5,108	36,495		
	1-Year Treasury Bills	570	923	570	923		
		6,144	38,702	5,760	37,498		
		157,934	88,352	154,688	86,846		

\*\* The Sinking Fund is earmarked for the repayment of some maturing Preference Shares.

# 14. DUE FROM OTHER BANKS AND FINANCIAL INSTITUTIONS

43,837	4,843	43,837	4,843
12,929	14,293	12,871	14,293
11,551	5,050	11,551	5,050
48,994	48,137	48,994	48,137
117,311	72,323	117,253	72,323
4,056	3,449	4,056	3,449
11,239	382	11,239	382
26,715	963	26,715	963
1,827	49	1,827	49
12,929	14,294	12,871	14,293
11,551	5,050	11,551	5,050
48,994	48,137	48,994	48,137
117,311	72,323	117,253	72,323
	12,929 11,551 48,994 <b>117,311</b> 4,056 11,239 26,715 1,827 12,929 11,551 48,994	$\begin{array}{ccccccc} 12,929 & 14,293 \\ 11,551 & 5,050 \\ 48,994 & 48,137 \\ \hline 117,311 & 72,323 \\ \hline \\ 4,056 & 3,449 \\ 11,239 & 382 \\ 26,715 & 963 \\ 1,827 & 49 \\ 12,929 & 14,294 \\ 11,551 & 5,050 \\ \hline \\ 48,994 & 48,137 \\ \hline \end{array}$	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$

## 15(A). TAXATION – GROUP

		Balance 1-Jan-14 GH¢'000	Charges for Year GH¢'000	Payments GH¢'000	Balance 31-Dec-14 GH¢'000	Charge for year GH¢'000	Payments GH¢'000	Balance 31st Dec-15 GH¢'000
	2007	69	-	-	69	-	-	69
	2008	198	-	-	198	_	-	198
	2009	(743)	-	-	(743)	-	-	(743)
	2010	(863)	-	-	(863)	-	-	(863)
	2011	(775)	-	-	(775)	-	-	(775)
	2012	(1,637)	-	_	(1,637)	-	-	(1,637)
	2013	(994)	1,151	3,272	3,429	-	-	3,429
	2014	-	8,044	(7,843)	201	-	(55)	146
		(4,745)	9,195	(4,571)	(121)		(55)	(176)
	2015					3,479	(11,146)	(7,667)
		(4,745)	9,195	(4,571)	(121)	3,479	(11,201)	(7,843)
NFSL		(11)	1,508	(1,732)	(235)	703	(1,461)	(993)
Deferred	Тах	1,548	188		1,736	248		1,984
		(3,208)	10,891	(6,303)	1,380	4,430	(12,662)	(6,852)
(B.) TAX	ATION – BAN							
	2007	69	-	_	69	-	-	69
	2008	198	-	-	198	-	-	198
	2009	(739)	-	-	(739)	-	-	(739)
	2010	(839)	_	_	(839)	_	-	(839)
	2011	(798)	-	-	(798)	-	-	(798)
	2012	(1,618)	_	_	(1,618)	_	-	(1,618)
	2013	(1,026)	1,151	3,336	3,461	_	-	3,461
	2014	_	7,927	(7,750)	177	-	(55)	122
		(4,753)	9,078	(4,414)	(89)		(55)	(144)
	2015					3,310	(11,026)	(7,716)
		(4,753)	9,078	(4,414)	(89)	3,310	(11,081)	(7,860)
NFSL		15	1,508	(1,732)	(209)	703	(1,461)	(967)
Deferred	Тах	1,543	184		1,727	248		1,975
		(3,195)	10,770	(6,146)	1,429	4,261	(12,542)	(6,852)

The amount provided for Income Tax is subject to agreement with the Ghana Revenue Authority.

## (C) Computation of Effective Tax Rate

	THE	E GROUP	тн	THE BANK	
	2015 GH¢'000	2014 GH¢'000	2015 GH¢'000	2014 GH¢'000	
Profit before Tax	15,085	31,234	14,059	30,158	
Income Tax Using Applicable Tax Rate 25%	3,771	7,809	3,515	7,540	
Add/Deduct the Effect of the following					
Depreciation	2,646	1,805	2,639	1,801	
Operating expenses not allowable	915	1,564	915	1,564	
Loan impairment expenses	4,136	2,067	4,136	2,067	
Interest expense on Agric loans	281	131	281	131	
Capital allowances	(2,807)	(2,583)	(2,807)	(2,427)	
Exchange Revaluation Surplus	(631)	(1,309)	(631)	(1,309)	
Interest Income on Agric loans	(562)	(288)	(562)	(288)	
Income Tax expense	7,749	9,195	7,486	9,079	
Effective Rate - Percentage	51	29	53	30	

The amount provided for Income Tax is subject to agreement with the Ghana Revenue Authority.

## 16. LOANS AND ADVANCES TO CUSTOMERS

		THE GROUP		THE BANK		
		2015 GH¢'000	2014 GH¢'000	2015 GH¢'000	2014 GH¢'000	
Overdr	rafts	347,996	391,681	347,996	391,681	
Term L	oans	564,685	401,307	564,685	401,307	
Gross	Loans & Advances	912,681	792,988	912,681	792,988	
Less:Ir	mpairment Allowance	(63,032)	(32,538)	(63,032)	(32,538)	
Net Lo	ans & Advances	849,649	760,450	849,649	760,450	
	oans and Advances (including Credit oills negotiable) to staff and customers	912,681	792,988	912,681	792,988	
(	oan Impairment Allowance ratio Loan impairment to Gross Loans and Advances)	6.91%	4.10%	6.91%	4.10%	
()	Gross Non-Performing Loans ratio Aggregate of Sub-Standard - Loss Loans to Total Loans)	11.45% 7.10%		11.45%	7.10%	
	Ratio of 50 Largest Exposures to Fotal Exposure	55.99%	54.79%	55.99%	54.79%	
ANAL	YSIS BY TYPE AND CUSTOMER					
Individ	uals	78,677	13,214	78,677	13,214	
Other I	Private Companies	801,518	757,682	801,518	757,682	
Joint P	Private & State Enterprises	-	-	_	-	
Goverr	nment Department & Agencies	8,890	-	8,890	-	
Public	Enterprise	-	-	_	-	
Staff		23,596	22,092	23,596	22,092	
		912,681	792,988	912,681	792,988	
Less: Ir	mpairment Allowance	(63,032)	(32,538)	(63,032)	(32,538)	
Net Bo	ook Value	849,649	760,450	849,649	760,450	

## ANALYSIS BY BUSINESS SEGMENT:

	THE	GROUP	THE	E BANK	
	2015 GH¢'000	2014 GH¢'000	2015 GH¢'000	2014 GH¢'000	
Agriculture, Forestry & Fishing	15,351	7,213	15,351	7,213	
Mining & Quarrying	50,901	33,706	50,901	33,706	
Manufacturing	86,865	71,525	86,865	71,525	
Construction	52,674	41,499	52,674	41,499	
Electricity, Gas & Water	102,535	80,218	102,535	80,218	
Commerce & Finance	218,126	214,838	218,126	214,838	
Transport, Storage & Communication	27,094	16,291	27,094	16,291	
Services	279,417	217,076	279,417	217,076	
Miscellaneous	79,718	110,622	79,718	110,622	
	912,681	792,988	912,681	792,988	
Less: Impairment Allowance & Interest Suspense	(63,032)	(32,538)	(63,032)	(32,538)	
Net Book Value	849,649	760,450	849,649	760,450	

## **RELATED STAFF**

Included in Loans and Advances are the following amounts due from related persons

	4,090	4,515	4,090	4,515
Key Management Personnel	2,381	2,711	2,381	2,711
Executive Directors	1,709	1,804	1,709	1,804

## 17. MOVEMENTS IN GROUP'S ALLOWANCE FOR IMPAIRMENTS

	ALLOWANCE FOR IMPAIRME	NIS						
		THE	E GROUP	TH	E BANK			
				2015	2014	2015	2014	
				GH¢'000	GH¢'000	GH¢'000	GH¢'000	
	Balance 1st January			32,538	25,133	32,538	25,133	
	Write-Offs/Recoveries			-	(7,482)	-	(7,482)	
	Decrease in Impairments			(765)	(644)	(765)	(644)	
	Increase in Impairments			31,259	15,531	31,259	15,531	
	Balance 31st December			63,032	32,538	63,032	32,538	
18.	EQUITY INVESTMENTS			тн	E GROUP	THE BANK		
				2015	2014	2015	2014	
				GH¢'000	GH¢'000	GH¢'000	GH¢'000	
	Subsidiaries Pe	ercentage Holding	No. of Shares					
	PBL Properties Limited	100	5,600,000	-	_	5,600	5,600	
	Prudential Stockbrokers Limited	100	10,000,000	_	_	1,000	1,000	
	Prudential Securities Limited	100	5,782,705			578	578	
	<b>Total Associated Companies</b>					7,178	7,178	
	Other Investments							
	**Other Equity Investments			39	44	_	-	
	Metro Mass Transit Limited	1.67	10,000	98	98	98	98	
	Airport West Hospitalty. Limited	4.03	900,000	90	90	90	90	
				277	232	188	188	
	Total Equity Investments			277	232	7,366	7,366	
	**Other Equity Investments are	shares he	eld by Subsidia	ries.				
19.	OTHER ASSETS							
	Accounts Receivables & Prepay	ments		6,343	5,478	5,874	5,449	
	Tradeable Asset			_	530	_	530	
	Stationery			953	958	953	958	
	Others			300	258	375	258	
				7,596	7,224	7,202	7,195	
20.	CUSTOMERS DEPOSITS							
	Current Accounts			379,976	351,890	380,933	353,060	
	Savings Accounts			213,928	177,723	213,930	177,723	
	Time Deposits			498,599	354,757	498,599	354,757	
				1,092,503	884,370	1,093,462	885,540	
	Analysis by Type of Depositor							
	Financial Institutions			1,779	820	1,779	820	
	Individuals and Other Private Er	nterprises		1,087,064	883,550	1,088,023	884,720	
	Government Departments & Age	encies		-	_	-	-	
	Public Enterprises			3,660		3,660		
				1,092,503	884,370	1,093,462	885,540	
	Twenty Largest Depositors			273,246	186,071	273,246	204,028	

25.01%

21.04%

24.99%

Ratio of Twenty Largest Depositors to Total Deposits

23.04%

Gross Book Value Accumulated Depreciation Net Book Value Sales Proceeds Gain/(Loss) on Disposal	PROFIT ON DISPOSAL OF PROPERTY, PLANT AND EQUIPMENT	At 31st December, 2014	At 31st December, 2015	NET BOOK VALUE	At 31st December, 2015	Released on Disposal	Adjustment on Revaluation	Charges for the Year	At 1st January, 2015	DEPRECIATION	At 31st December, 2015	Disposal	Transfers	Adjustment on Revaluation	<b>Revaluation Surplus</b>	Additions during the year	At 1st January, 2015	COST	
	PROPERTY, PL	1,334	2,575		1,455		I	339	1,116		4,030		I	I	I	1,580	2,450		Plant & Machinery GH¢'000
	ANT AND EQUI	4,662	3,881		6,015		I	837	5,178		9,895		(475)	I	I	530	9,840		Branch Development GH¢'000
<b>2015</b> <b>GH¢'000</b> 596 (525) 71 161 90	PMENT	3,522	4,953		6,597	(545)	I	1,518	5,624		11,550	(616)	I	I	I	3,020	9,146		Motor Vehicles GH¢'000
2014 GH¢'000 6,652 (6,596) 56 30 (26)		1,765	2,106		2,391		I	615	1,776		4,497	1	Ι	I	I	956	3,541		Furniture & Fittings GH¢'000
		5,538	5,739		6,684		I	1,370	5,314		12,423	1	I	I	I	1,571	10,852		Office Equipment GH¢'000
		4,141	7,289		4,550	(10)	I	1,764	2,796		11,839	(10)	I	I	I	4,912	6,937		Computer Hardware GH¢'000
		9,462	18,649		1		I	ļ	I		18,649	1	(162)	I	I	9,349	9,462		Capital Work In Progress GH¢'000
		17,859	102,861		736		(609)	567	778		103,597		637	(609)	79,488	5,444	18,637		Land & Buildings GH¢'000
		48,283	148,052		28,428	(555)	(609)	7,010	22,582		176,480	(626)	I	(609)	79,488	27,362	70,865		TOTAL GH¢'000

# 21.(a) PROPERTY, PLANT AND EQUIPMENT – GROUP

## Annual Report, 2015

Your	Trusted	and	Dependable	Partner
 roui	maolou	ana	Dopondubio	i uninor

PROFIT ON DISPOSAL OF PROPERTY, PLANT AND EQUIPMENT	<b>NET BOOK VALUE</b> At 31st December, 2014 At 31st December, 2013	<b>DEPRECIATION</b> At 1st January, 2014 Charges for the Year Released on Disposal At 31st December, 2014	<b>COST</b> At 1st January, 2014 Additions during the year Revaluation Surplus Transfers Disposal At 31st December, 2014	
PROPERTY, PL	1,334	856 260 - 1,116	2,082 368 - 2,450	Plant & Machinery GH¢'000
ANT AND EQUI	4,662 5,682	4,096 1,217 (135) 5,178	9,778 197 - (135) 9,840	Branch Development GH¢'000
PMENT	3,522 3,778	4,347 1,392 (115) 5,624	8,125 1,231 - - (210) 9,146	Motor Vehicles GH¢'000
	1,765	2,590 577 (1,391) 1,776	3,986 922 - (1,367) 3,541	Furniture & Fittings GH¢'000
	5,538 4,818	4,693 1,221 (600) 5,314	9,511 1,942 - - (601) 10,852	Office Equipment GH¢'000
	4,141	4,315 773 (2,292) 2,796	5,568 3,643 - (2,274) 6,937	Computer Hardware GH¢'000
	9,462 8,958		8,958 504 9,462	Capital Work In Progress GH¢'000
	17,859	579 199 	17,025 1,612 - - 18,637	Land & Buildings GH¢'000
	48,283 43,557	21,476 5,639 (4,533) 22,582	65,033 10,419 - - (4,587) 70,865	TOTAL GH¢'000

33	(Loss)/Gain on Disposal (26)	(Loss)/Gair
66		Sales Proceeds
33		Net Book Value
(684)	Accumulated Depreciation (6,596)	Accumulate
717		Gross Book Value
GH¢'000	GH¢'000	
2013	2014	

21.(b) PROPERTY, PLANT AND EQUIPMENT – GROUP

**Comparative Figures – 2014** 

Gross Book Value Accumulated Depreciation Net Book Value Sales Proceeds Gain/(Loss) on Disposal		PROFIT ON DISPOSAL OF PROPERTY, PLANT AND EQUIPMENT	At 31st December, 2014	At 31st December, 2015	NET BOOK VALUE	At 31st December, 2015	Released on Disposal	Adjustment on Revaluation	Charges for the Year	At 1st January, 2015	DEPRECIATION	At 31st December, 2015	Disposal	Transfers	Adjustment on Revaluation	Revaluation Surplus	Additions during the year	At 1st January, 2015	COST	
		PROPERTY, PL	1,334	2,575		1,455		I	339	1,116		4,030		I	I	I	1,580	2,450		Plant & Machinery GH¢'000
		ANT AND EQUI	4,662	3,880		6,016		I	837	5,179		9,896		(475)	I	I	530	9,841		Branch Development GH¢'000
596 (525) 71 131 60	2015 GH¢'000	MENT	3,523	4,947		6,556	(525)	I	1,518	5,563		11,503	(596)	I	I	I	3,013	9,086		Motor Vehicles GH¢'000
6,651 (6,597) 54 30 (24)	2014 GH¢'000		1,760	2,101		2,382		I	615	1,767		4,483		I	I	I	956	3,527		Furniture & Fittings GH¢'000
			5,513	5,708		6,552		I	1,368	5,184		12,260		I	I	I	1,563	10,697		Office Equipment GH¢'000
			4,132	7,315		4,489		I	1,729	2,760		11,804		I	I	I	4,912	6,892		Computer Hardware GH¢'000
			9,495	18,674		1		I	I	I		18,674		(162)	I	I	9,341	9,495		Capital Work In Progress GH¢'000
			8,538	38,007		731		(609)	562	778		38,738		637	(609)	24,058	5,336	9,316		Land & Buildings GH¢'000
			38,957	83,207		28,181	(525)	(609)	6,968	22,347		111,388	(596)	I	(609)	24,058	27,231	61,304		TOTAL GH¢'000

21.(c) PROPERTY, PLANT AND EQUIPMENT – BANK

Gross Book Value Accumulated Depreciation Net Book Value Sales Proceeds (Loss)/Gain on Disposal	PROFIT ON DISPO	<b>NET BOOK VALUE</b> At 31st December, 2014 At 31st December, 2013	<b>DEPRECIATION</b> At 1st January, 2014 Charges for the Year Released on Disposal At 31st December, 2014	<b>COST</b> At 1st January, 2014 Additions during the year Transfer Disposal At 31st December, 2014	Comparative Figures – 2014
posal	PROFIT ON DISPOSAL OF PROPERTY, PLANT AND EQUIPMENT	E 2014 1,334 2013 1,226	4 856 ar 260 sal <u>–</u> 2014 <u>1,116</u>	4 2,082 e year 368 - 2014 2,450	rres – 2014 Plant & Machinery GH¢'000
	LANT AND EQUIP	4,662 5,682	4,097 1,217 (135) 5,179	9,779 197 - (135) <u>9,841</u>	Branch Development GH¢'000
6,652 (6,596) 56 30 (26)	MENT 2014 GH¢'000	3,523 3,775	4,290 1,388 (115) 5,563	8,065 1,231 - (210) 9,086	Motor Vehicles GH¢'000
717 (684) 66 33	2013 GH¢'000	1,760	2,582 576 (1,391) 1,767	3,972 922 - (1,367) 3,527	Furniture & Fittings GH¢'000
		5,513 4,815	4,569 1,215 (600) 5,184	9,384 1,914 - (601) 10,697	Office Equipment GH¢'000
		4,132	4,285 767 (2,292) 2,760	5,523 3,643 - (2,274) 6,892	Computer Hardware GH¢'000
		9,495 8,991	1 1 1 1	8,991 504 9,495	Capital Work In Progress GH¢'000
		8,538 4,948	579 199 	5,527 3,789 - 9,316	Land & Buildings GH¢'000
		38,957 32,066	21,257 5,622 (4,533) 22,347	53,323 12,568 - (4,587) 61,304	TOTAL GH¢'000

## Annual Report, 2015

Your Trusted and Dependable Partne	er

At 1st January, 2015	COST	i. PROPERTY, PLANT & EQUIPMENT – GROUF Plant & Bi Machinery Deve GH¢'000 GH
2,450		EQUIPMENT – C Plant & Machinery GH¢'000
9,840		GH¢'000
9,146		Motor Vehicles GH¢'000
3,541		Furniture & Fittings GH¢'000
10,852		Office Equipment GH¢'000
6,937		Computer Hardware GH¢'000
9,462		Capital Work In Progress GH¢'000

21.(e) VALUE OF EACH CLASS OF ASSETS CARRIED UNDER THE COST MODEL

B	PRUDENTIAL	BANK	LIMITED
---	------------	------	---------

At 31st December, 2015 At 31st December, 2014

2,575

1,334

3,881 4,662

4,953 3,522

5,739 5,538

7,289 4,141

23,373 17,859

68,564 48,283

18,649 9,462

2,106 1,765 DEPRECIATION At 1st January, 2015 Charges for the Year Released on Disposal At 31st December, 2015

1,455

6,015

6,597

2,391

6,684

4,550

1,345

29,037

NET BOOK VALUE

At 31st December, 2015

4,030

9,896

11,550

4,497

12,423

11,839

18,649

24,718

97,601

(626)

(10)

1,116

5,178

1,776 615

5,314

I

778

22,582

1,370

2,796 1,764

567

7,010 (555)

I

(10)

339

837

5,624 1,518

I

(545)

Disposal

Transfers

Additions during the year

1,580

3,020

956

1,571

4,912

9,462 9,349 (162) –

18,637

5,444

70,865 27,362

637

Land & Buildings GH¢'000

TOTAL GH¢'000

ī

530 (475)

ī

(616)

Annual Report, 2015

<b>NET BOOK VALUE</b> At 31st December, 2015 At 31st December, 2014	<b>DEPRECIATION</b> At 1st January, 2015 Charges for the Year Released on Disposal At 31st December, 2015	<b>COST</b> At 1st January, 2015 Additions during the year Transfers Disposal At 31st December, 2015	II. РНОРЕНТУ, PLANT & EQUIPMENT – ВАМК Plant & E Machinery Dev GH¢'000 G
2,575	1,116 339 _ 1,455	2,450 1,580 - 4,030	QUIPMENT - E Plant & Machinery GH¢'000
3,880 4,662	5,179 837 – 6,016	9,841 530 (475) - 9,896	Branch Development GH¢'000
4,947 3,523	5,563 1,518 (525) 6,556	9,086 3,013 - (596) 11,503	Motor Vehicles GH¢'000
2,101	1,767 615 _ 2,382	3,527 956 - 4,483	Furniture & Fittings GH¢'000
5,708 5,513	5,184 1,368 – 6,552	10,697 1,563 - - 12,260	Office Equipment GH¢'000
7,315	2,760 1,729 	6,892 4,912 - - 11,804	Computer Hardware GH¢'000
18,674 9,495		9,495 9,341 (162) – 18,674	Capital Work In Progress GH¢'000
13,949 8,538	778 562 - 1,340	9,316 5,336 637 15,289	Land & Buildings GH¢'000
59,149 38,957	22,347 6,968 (525) 28,790	61,304 27,231 - (596) 87,939	TOTAL GH¢'000

# 21.(e) VALUE OF EACH CLASS OF ASSETS CARRIED UNDER THE COST MODEL

ii. PROPERTY, PLANT & EQUIPMENT – BANK

**PRUDENTIAL BANK LIMITED** 

21.(f) The land and buildings were revalued in February 2015 by an independent valuer on the basis of open market valuation for existing use.

		THE	GROUP	THE B	ANK
		2015 GH¢'000	2014 GH¢'000	2015 GH¢'000	2014 GH¢'000
22.	INTANGIBLE ASSETS				
	These consist of Computer Software				
	Cost				
	At 1st January	17,028	8,854	16,952	8,844
	Disposals	-	(2,064)	-	(2,064)
	Additions	998	10,238	973	10,172
	31st December	18,026	17,028	17,925	16,952
	Amortisation				
	At 1st January	5,345	5,824	5,317	5,800
	Disposals	-	(2,064)	-	(2,064)
	Charge for Year	3,593	1,585	3,589	1,581
	Total Amortisation - 31st December	8,938	5,345	8,906	5,317
	Net Book Value - Year End	9,088	11,683	9,019	11,635
	Net Book Value - Previous Year	11,683	3,030	11,635	3,044
23	BORROWINGS				
	Short Term:				
	Money Market	125,734	96,095	125,734	96,095
	Long Term:				
	Export Trade, Agricultural & Industrial Development Fund (EDAIF)	1,648	1,302	1,648	1,302
	Preference Shares	104	103	104	103
	TOTAL	127,486	97,500	127,486	97,500
24	OTHER LIABILITIES				
	Danida Funds	23	47	23	47
	TIP/MOF Funds	236	268	236	268
	Deferred Incomes/Other Creditors	19,621	10,320	18,289	10,139
	Payment Orders & Bankers Payments	8,095	6,815	8,095	6,816
	Margins on Letters of Credit	321	680	321	680
		28,296	18,130	26,964	17,950

## 25. MANAGED FUNDS

	THE	GROUP	THE BANK		
	2015 GH¢'000	2014 GH¢'000	2015 GH¢'000	2014 GH¢'000	
TIP/MOF Fund	280	268	280	268	
Danida Capital Fund for NTEs	3,247	3,089	3,247	3,089	
GTZ/SMERP Fund	1,036	1,036	1,036	1,036	
MOWAC/Japanese Fund	62	62	62	62	
RUMSEC	2,927	2,927	2,927	2,927	
	7,552	7,382	7,552	7,382	

## (a) TIP/MOF Fund

This represents a special credit scheme being administered by the Bank on behalf of the Government of Ghana. The Scheme is targeted at Enterprises engaged in the production and export of Non-Traditional Export Commodities.

## (b) Danida Capital Fund for NTEs

This represents a special credit scheme being administered by the Bank on behalf of the Danish International Development Agency for Small and Medium Scale Enterprises engaged in fish processing, food processing and handicraft sub-sectors of the economy.

## (c) GTZ/SMERP Fund

This is a fund set up by the Government of Ghana and Germany to provide credit to small and micro- enterprises.

## (d) MOWAC/Japanese Fund

This is a fund set up by the Governments of Ghana (through its Ministry of Women and Children Affairs - MOWAC) and Japan to provide working capital for women entreprenuers who are disadvantaged in accessing loans from the traditional banks.

## (e) RUMSEC

This is a fund set up by the Government of Ghana to provide credit to Co-operative Groups in Micro Enterprises.

## (f) Custodial Operations

Prudential Bank has been licensed by the Securities and Exchange Commission under the Securities Industry Law, 1993, PNDCL 333, and is further registered as a Pension Fund Custodian with National Pensions Regulatory Authority (NPRA), to provide custodial services under the National Pensions Act, 2008, (Act 766). As a Pension Fund Custodian, the Bank's functions as prescribed under sections 155 and 156 of the National Pensions Act, 2008, (Act 766) include:

- i. Holding of pension funds assets in trust for members
- ii. Receiving contributions remitted by employers on behalf of Trustees
- iii. Notifying trustees within 48 hours on receipt of contributions from employers
- iv. Settling transactions and undertaking activities related to the administration of pension fund investment including the collection of dividend and related activities;
- v. Reporting to NPRA on matters related to the assets being held on behalf of the trustees at a periodic interval as NPRA may determine (currently on quarterly basis).

The value of clients' investments under custody as a 31st December, 2015 was GH\$\036,431,960.

## 26. TRUSTEE OPERATIONS

## HFC 2016 - GHS80,000,000 BOND

The Bank acts as Trustees for HFC Bank Ltd on an GHS80,000,000 Bond issued in December 2013 and finally maturing on December 2016. Current balance after some redemptions in previous periods/years is in the sum of GHS18,018,415.

## 27. FINANCIAL ASSETS BY CATEGORY

	easured at Amortised Cost GH¢'000	Measured at Fair Value Thro' P or L* GH¢'000	Measured at Fair Value Thro' OCI* GH¢'000	Total GH¢'000
Government Securities	157,934	_	_	157,934
Due from Other Banks & Financial Institutions	60,603	56,708	_	117,311
Loans & Advances to Customers	523,339	326,310	_	849,649
Equity Investment	-	-	227	227
	741,876	383,018	227	1,125,121
2014 – GROUP				
Government Securities	88,352	-	_	88,352
Due from Other Banks & Financial Institutions	53,187	19,137	_	72,324
Loans & Advances to Customers	385,112	375,338	_	760,450
Equity Investment	_	-	232	232
	526,651	394,475	232	921,358
2015 – BANK				
Government Securities	154,688	-	_	154,688
Due from Other Banks & Financial Institutions	60,545	56,708	_	117,253
Loans & Advances to Customers	523,339	326,310	_	849,649
Equity Investment			7,366	7,366
	738,572	383,018	7,366	1,128,956
2014 – BANK				
Government Securities	86,846	-	_	86,846
Due from Other Banks & Financial Institutions	53,186	19,137	-	72,323
Loans & Advances to Customers	385,112	375,338	-	760,450
Equity Investment			7,366	7,366
	525,144	394,475	7,366	926,985

\*NOTE: P or L means "Profit or loss"; OCI means "Other comprehensive income"

		THE	GROUP	THE BANK		
		2015 GH¢'000	2014 GH¢'000	2015 GH¢'000	2014 GH¢'000	
28.	FINANCIAL LIABILITIES BY CATEGORY					
	Customer Deposit	1,092,503	884,370	1,093,462	885,540	
	Borrowings	127,486	97,500	127,486	97,500	
		1,219,989	981,870	1,220,948	983,040	

## a. Contingencies & Commitments

The Group entered into various commitments in the normal course of its business which are not reflected in the accompanying Statement of Financial Position.

These commitments are shown below:

	THE	GROUP	THE BANK		
	2015 GH¢'000	2014 GH¢'000	2015 GH¢'000	2014 GH¢'000	
Guarantees and Indemnities	35,205	44,944	35,205	44,944	
Documentary Credits	48,906	25,217	48,906	25,217	
	84,111	70,161	84,111	70,161	

## b. Collateral

The carrying amount of financial assets pledged by the Bank against liabilities or contingent liabilities is as follows:

### **Particulars of Financial Assets**

	THE GROUP		THE BANK		
	2015	2014	2015	2014	
	GH¢'000	GH¢'000	GH¢'000	GH¢'000	
Cash in various currencies	6,243	1,980	6,243	1,980	

The cash collateral account is maintained with correspondent banks against maturing letters of credit. The correspondent bank is entitled on maturity of a letter of credit, to debit the cash collateral account without notice to the Bank which is obliged to adopt the debit.

## 29. STATED CAPITAL

The Stated Capital of the Bank consists of proceeds from issue of shares for cash or other consideration and, transfers from Retained Earnings to Capital.

Number of Authorised Shares of no par value		1,000,000,000		
		2015	2014	
ISSUED AND FULLY PAID:	Number	GH¢'000	Number	GH¢'000
Issued for Cash Consideration	148,690,910	38,472	148,690,910	38,472
Issued for consideration other than cash	3,075,000	31	3,075,000	31
Capitalisation issues	155,300,000	23,950	155,300,000	23,950
	307,065,910	62,453	307,065,910	62,453

There are no shares of the Bank held in Treasury.

## 30. STATUTORY RESERVE FUND

The Fund represents the amount set aside from annual net profits after tax, as required by section 29 of the Banking Act, 2004, (Act 673) as amended by the Banking (Amendment) Act 2007, (Act 738).

# 31. MATURITY ANALYSIS OF ASSETS AND LIABILITIES – BANK

## Liquidity Gap

This measures the ability of the Bank to meet demands of depositors and other suppliers on its liquid assets and is measured as the difference between the assets of the Bank and its liabilities or financial obligations.

This gap as measured at the close of business on 31st December, 2015 was as follows:

	TOTAL GH¢'000	0-3 Months GH¢'000	3-6 Months GH¢'000	6-12 Months GH¢'000	Over 1 Year GH¢'000
Cash and Bank Balances	156,726	156,726	_	_	_
Government Securities	154,688	107,672	11,329	30,687	5,000
Due from other Banks/ Financial Institutions	117,253	117,253	_	_	_
Equity Investment	7,366	_	_	_	7,366
Loans and Advances	849,649	233,802	145,958	137,420	332,469
Taxation	6,852	6,852	_	_	_
Other Assets	7,202	4,232	787	514	1,669
Property, Plant & Equipment	83,207	11,954	23,244	31,009	17,000
Intangible Assets	9,019	500	596	2,000	5,923
Total Assets	1,391,962	638,991	181,914	201,630	369,427
Customer Deposits	1,093,462	260,587	145,958	137,420	549,497
Other Liabilities	26,964	8,910	8,095	3,446	6,513
Borrowings	127,486	74,460	1,658	51,368	-
TOTAL LIABILITIES	1,247,912	343,957	155,711	192,234	556,010
Liquidity Gap	144,050	295,034	26,203	9,396	(186,583)
Proportion of Assets to Liabilities 1.12		1.86	1.17	1.05	0.66
31st December 2014					
Total Assets	1,115,612	536,613	165,004	167,835	246,160
Total Liabilities	1,002,419	239,528	144,564	154,093	464,234
Liquidity Gap	113,193	297,085	20,440	13,742	(218,074)
Proportion of Assets to Liabiliti	es 1.11	2.24	1.14	1.09	0.53

## **BY ORDER OF THE BOARD**

DIRECTOR

ACCRA

23<sup>RD</sup> MARCH 2016

## 32. SUMMARY OF FOREIGN CURRENCY EXPOSURES AT YEAR END IN CEDI EQUIVALENTS OF THE FOLLOWING MAJOR FOREIGN CURRENCIES

	USD	GBP	Euro	Others	2015 Total	2014 Total
ASSETS	GH¢'000	GH¢'000	GH¢'000	GH¢'000	GH¢'000	GH¢'000
Cash/Balances with Bank of Ghana	a 13,480	5,013	3,876	-	22,369	29,192
Due from Other Banks	35,911	10,952	45,968	-	92,831	52,980
Loans & Advances	352,208	149	847	-	353,204	275,078
Other Assets	311				311	
	401,910	16,114	50,691		468,715	357,251
LIABILITIES						
Due to Customers	361,258	14,023	50,888	-	426,169	330,514
Due to other Banks	31,273	-	-	-	31,273	-
Borrowings	927	63	58	-	1,048	24,249
Other Liabilities	1,583	25	35	-	1,643	2,180
	395,041	14,111	50,981		460,133	356,943
NET ON BALANCE SHEET POSITION	6,869	2,003	(290)	_	8,582	308
31st December, 2014						
Total Assets	293,849	13,059	50,342	-	357,250	266,617
Total Liabilities	294,851	12,838	49,254	-	356,943	265,984
	(1,002)	221	1,088	_	307	633
Off Balance Sheet Credit Items						
Letters of Credits	32,560	-	-	-	32,560	12,948
Bonds and Guarantees	5,784				5,784	19,478
	38,344				38,344	32,426

## 33.0 RISK MANAGEMENT

Efficient risk management is fundamental to the long term profitability and survival of the Bank. As a result, the Bank continues to manage risks inherent in its operations through a process of ongoing identification, measurement, assessment and monitoring.

## 33.1 Overview

Risk is inherent in every material business activity of the Bank. The nature of the Bank's operations exposes it mainly to liquidity, credit, market, operational, compliance, strategic and reputational risks. To ensure that the Bank takes only measured risks, PBL has integrated effective risk management in its daily business activities, processes and procedures.

The Bank has established a comprehensive risk management framework for managing the risks inherent in its operations at all times and levels throughout the Bank. The risk management framework ensures the identification, measurement and control of the risks at all levels in the Bank with a view to safeguarding its integrity, reputation and financial strength. The risk management framework also contains details of the Bank's risk governance structure.

PBL maintains a risk governance structure geared towards strengthening risk identification, measurement, management and control whilst positioning the Bank to manage the changing regulatory environment in an efficient and effective manner. The risk governance structure ensures oversight of and accountability for, the effective management of risks inherent in the Bank's operations.

The Bank uses the Three Lines of Defence Model for managing risks. The model ensures that risk management is performed at all levels of the Bank's operations. This approach provides a clear allocation of responsibilities for the ownership and management of risks as follows:

- i. In the first line of defence, heads of divisions, departments and branch managers are primarily responsible for managing risks inherent in their business units. These Departments and branches continuously assess and evaluate risks associated with their day-to-day operations. The process ensures strict adherence to the Bank's operational policies, procedures and controls.
- ii. The second line of defence consists of dedicated risk management committees well structured to assist the first line of defence in the implementation of risk management procedures approved by the Board.
- iii. The third line of defence consists of the Internal Control Division comprising Branch Inspection, Systems Audit and Internal Audit as well as the Compliance and Risk Management Departments. These departments provide an independent assessment and validation of the adequacy and effectiveness of the overall risk management function and governance structures of the Bank and report independently to the Board. External Auditors also have a statutory duty

to provide an independent opinion on the Bank's financial statements and the adequacy of the Bank's accounting systems to the Board of Directors, Shareholders and Bank of Ghana.

The risk governance system of the Bank is therefore multi-faceted, involving the Board of Directors and management level committees. At the highest level, the Board of Directors, supported through the Audit and Risk Management subcommittee of the Board determines the risk strategy, policy, limits and appetite for the Bank. The Board regularly reviews the Bank's risk exposure to enable it take appropriate risk related decisions.

The Risk Management Department assists management in the formulation of the overall policies including various risk management strategies and control. The Department also provides a review of the overall risk profile from time to time. The Head of the Risk Management Department is responsible for coordinating the risk management issues emanating from the various committees, divisions and departments of the Bank and is primarily responsible for ensuring that the Bank's risk profile is consistent with its financial resources and the risk appetite defined by the Board.

## 33.2 Categories of Risks

The major types of risks confronting the Bank include the following:

*Liquidity Risk:* This is the risk that the Bank will be unable to meet customers' withdrawals, committed loans and advances disbursements and other payment obligations as they fall due.

*Credit Risk:* This arises from the possibility that the Bank will incur losses from the failure of customers or counter parties to repay credit facilities granted them and/or to discharge their obligations under contingent liabilities.

*Market Risk:* It is the possible negative impact on the operations of the Bank resulting from movements in interest and foreign exchange rates as well as movements in general market prices.

*Operational Risk:* The potential of losses resulting from inadequate or failed internal processes, people, systems and external events.

*Compliance Risk:* The risk of legal or regulatory sanctions, material financial loss or loss of reputation PBL may suffer as a result of its failure to comply with banking laws, regulations, rules, internal management directives and other codes of conduct applicable to the banking industry.

*Strategic Risk:* This results from adverse business decisions, ineffective or inappropriate business plans and strategy execution or failure to respond to changes in the competitive environment, business cycles, customer preferences, product obsolescence or other risks inherent in the operations of the Bank including reputational risk.

*Reputational Risk:* This is the risk that any negative publicity involving the Bank could damage its public image.

The risk management framework of the Bank is therefore designed to enable the Bank to identify, measure, manage and control the risks mentioned above.

## 33.2.1 Liquidity Risk

Liquidity risk is the potential loss to the Bank arising from either its inability to meet its maturing obligations as they fall due or to fund increases in assets without incurring unacceptable costs. The management of this risk enables the Bank to minimise the mismatch in the timing of cash flows relating to its assets and liabilities and also ensures that it regularly maintains the cash reserve requirement of Bank of Ghana.

Liquidity risk could occur if customers suddenly withdraw more funds than expected which cannot be met from the Bank's available cash resources, from selling or pledging assets, or by borrowing funds from third parties. Liquidity risk could also occur if the Bank is unable to meet the primary reserve required by Bank of Ghana or meet committed loan disbursements.

(See note 34 for a detailed description of the Bank's treasury function and liquidity risk management)

## 33.2.2 Credit Risk

Credit risk refers to the risk that a borrower will default in repaying a credit facility either in full or in part or that a counter-party will be unwilling or unable to perform an obligation thereby resulting in financial loss to the Bank.

The principal sources of credit risk inherent in the Bank's operations arise from loans and advances to customers as well as off Statement of Financial Position transactions such as guarantees, undertakings and letters of credit.

The Bank manages credit risk through well structured systems and controls which ensure that relevant committees meet to take appropriate decisions on credit applications and reports in order to control credit risk at various stages of the credit delivery process. The Bank pursues a prudent policy for granting credit facilities to customers.

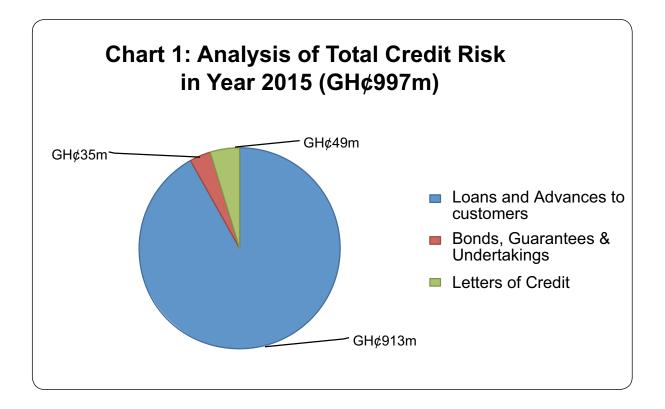
The Bank also applies the Know Your Customer (KYC) principle when granting credit facilities to customers. In other words, credit facilities are granted to businesses whose management, integrity and expertise are known and considered to be acceptable by the Bank. In addition, the Bank adequately assesses the financial performance of borrowers' businesses before granting credit facilities to such businesses.

Credit facilities granted to customers, both corporate and retail, are closely monitored on a regular basis to uncover early warning signals of non-performance for the necessary remedial measures to be taken.

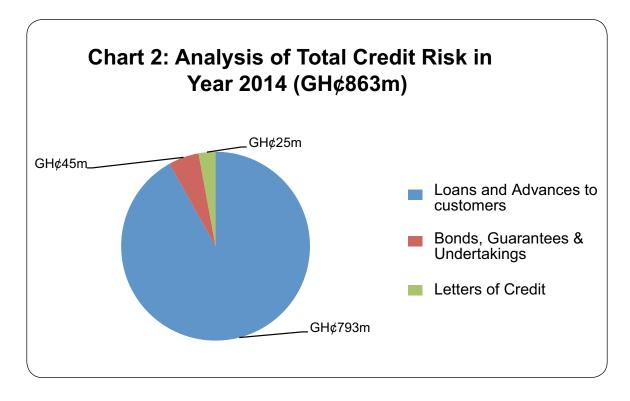
Early risk detection is a tenet of the Bank's credit culture and is intended to ensure that greater attention is paid to credit exposures in order to effectively manage such exposures and maximize loan recovery.

The Bank requires appropriate collateral to secure credit facilities granted to borrowers. Collateral is security in the form of an asset or third-party obligation that serves to mitigate the inherent risk of credit loss in an exposure, by either substituting the borrower default risk or improving recoveries in the event of a default. Collateral held as security against credit risk consists mainly of mortgages over landed property as well as cash and Government securities. While collateral can be an alternative source of repayment, it does not mitigate or compensate for a borrower's questionable reputation.

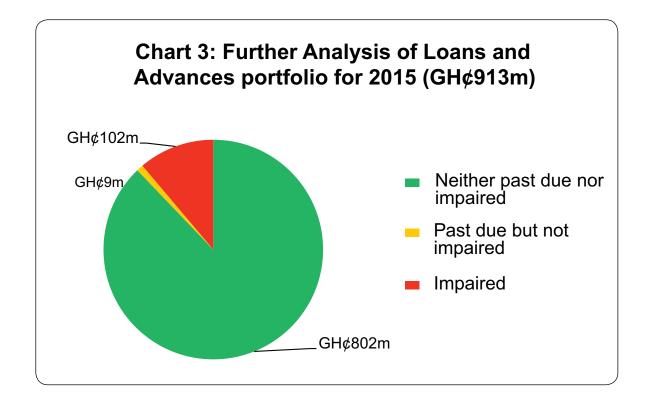
The maximum amount of credit risk of the Bank at the end of Years 2015 and 2014 emanating from the above mentioned risk sources is depicted in Charts 1 and 2.

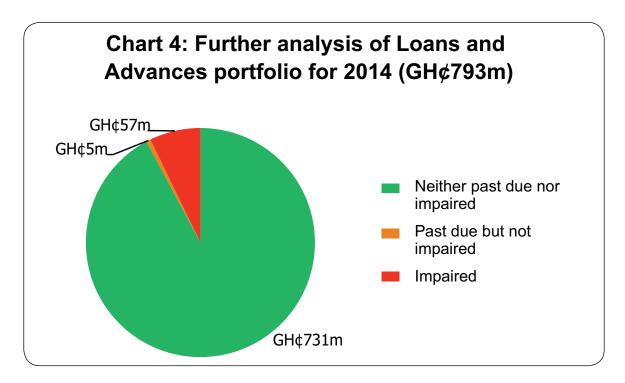






The loans and advances portfolio for Years 2015 and 2014 is further analyzed in terms of quality as shown in Charts 3 and 4:





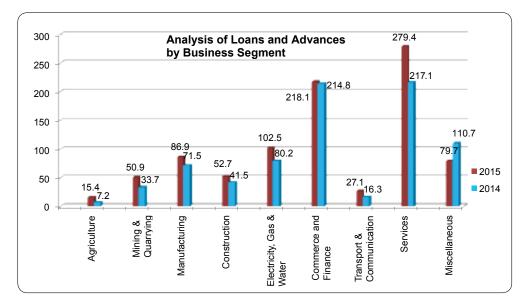
The fair value of collateral security held on loans and advances in the "Past due but not impaired" and "Impaired" categories was GH¢119 million (GH¢62 million in 2014).

#### **Credit Concentration Risk**

The Bank monitors credit concentration risks by business segment and by type of customer.

#### **Credit Concentration Risk by Business Segment**

An analysis of credit concentration risks by business segment as at the end of Years 2015 and 2014 is shown in the chart below:



#### Credit Concentration Risk by Type of Customer

An analysis of credit concentration risk by type of customer is shown in Table 1 below:

TABLE 1: ANALYSIS OF LOANS AND ADVANCES BY TYPE OF CUSTOMER			
	2015 GH¢'m	2014 GH¢'m	
Individuals	78.7	13.2	
Other Private Enterprises	801.5	757.7	
Government Departments and Agencies	8.90	-	
Staff	23.6	22.1	
TOTAL	912.7	793.0	

#### 33.2.3 Market Risk

Market risk is the potential for losses arising from movements in interest rates, exchange rates, equity prices and commodity prices. PBL is currently exposed to interest rate and foreign exchange rate risks with no exposure to equity or commodity price risks.

The interest rate and exchange rate risks are inherent in the Bank's financial assets and liabilities such as loans, customer deposits, borrowings, securities and foreign exchange trading activities.

Interest rate risk arises when there is a mismatch between positions which are subject to interest rate adjustment within a specified period. The Bank's lending, investment and funding activities give rise to interest rate risk because it carries a mix of both fixed and floating rate assets and liabilities on its books that are subject to re-pricing periodically.

Potential mismatches in interest rate sensitive assets and liabilities are caused by the following:

- a. Movement in market interest rate;
- b. Generation of new interest rate sensitive assets and liabilities;
- c. Movement of interest rate sensitive assets and liabilities from one time band to another

The Bank employs an interest rate sensitivity model (Gap analysis) to measure and monitor interest rate sensitive assets and liabilities. The model is based on the classification of interest rate sensitive assets and liabilities into particular time bands with regards to maturity. The Bank's interest rate risk management strategy is based on a variable (floating) interest rate pricing policy in pricing its assets and to a large extent its liabilities. This allows the Bank to re-price its assets and liabilities in tandem with changes in market rates. The Bank ensures that the re-pricing structure of the statement of financial position generates maximum benefits from interest rate movements.

The Bank also applies the matched-funding principle which requires that the amount of interest rate sensitive assets must at least be equal to the amount of interest rate sensitive liabilities in a particular time band. The Bank's strategy is to maintain an overall position of interest sensitive assets greater than interest sensitive liabilities.

Exchange rate risk is the potential loss of income and capital arising from movements in exchange rates of currencies in which the Bank has positions or commitments.

PBL measures its exposure to foreign exchange rate risk by using the Net Open Foreign Exchange position. The Bank, on a daily basis computes the net open position for each foreign currency for which the Bank has a position. The net open position is then stress tested against variations in the exchange rate of each of the currencies to determine the extent to which exchange rate movements can adversely affect the Bank's income statement.

The Bank manages foreign exchange risk inherent in its operations by:

- a. Matching assets and liabilities denominated in the same currency to ensure that the impact of exchange rate movement on the Bank is largely positive.
- b. Keeping foreign currency holdings in more stable currencies.

The Asset and Liability Committee (ALCO) and the Treasury Committee are responsible for the management of the Bank's market risk. The Risk Management Department is responsible for ensuring that the Bank's exposure to market risk is within the risk appetite levels defined by the Board. The primary responsibility for the daily monitoring and management of market risk is, however, delegated to the Treasury and International Banking Departments with the oversight supervision of the Managing Director.

The table below summarises the Group's exposure to foreign currency exchange risk as at 31st December 2015:

TABLE 2: CURRENCY EXPOSURES AS AT 31ST DECEMBER 2015			
	US\$ GH¢'000	GBP GH¢'000	Euro GH¢'000
Amount due to/(from) the Bank	6,869	2,003	(290)

The currency exposures are maintained within the Bank's risk tolerance levels and are closely monitored to ensure that revaluation losses are kept to a minimum.

#### 33.2.4 Operational Risk

Operational risk is the potential for loss arising from inadequate or failed processes, people and systems, staff misconduct or from uncontrolled external events.

Operational risk may arise from:

- a. Human errors or loss of customer data;
- b. Fraud and theft;
- c. Cyber attacks and hacking activities;
- d. Failure to manage systems, operations, transactions and assets; and
- e. Natural as well as man-made disasters.

At PBL, these risks are identified, measured, monitored and controlled through well designed operating procedures and controls, insurance policies, business continuity planning, internal audit and timely and reliable management reporting systems. Operational risk drivers at the Bank include quality of controls, volume of cash flows and transactions as well as other operational risk measures such as cash shortages, legal expenses, system failures etc.

The Bank manages its operational risk by regularly raising awareness of its employees to potential operational losses, improving early warning information systems and allocating risk ownership and responsibilities to branch managers and heads of departments. The Banking Operations Committee, IT Steering Committee and Business Strategy and Risk Management Committee are responsible for managing operational risk. The Risk Management Department coordinates all operational risk management activities.

A key threat to the Bank's operation is the possibility of cyber-attacks, computer virus attacks, unauthorized access, sabotage and other events that could adversely affect the security of its information systems. Failure to prevent or protect the Bank from such attacks could have a significant adverse impact on the Bank's operations in the form of loss of customer data and other sensitive information, financial loss or reputational damage.

The Bank's internal policies and procedures and other information security systems protect the confidentiality, integrity and availability of information assets held on its computer systems, software, networks and other electronic devices. In addition, the Bank continues to use the services of both internal and external information technology security experts to conduct independent reviews on the resilience of its IT systems to cyber-attacks and other information security threats. The security systems and processes deployed to protect the Bank's computer systems, networks and other IT resources are continuously upgraded to maintain their effectiveness against evolving cyber attacks and hacking activities.

Furthermore, the Bank has put in place physical controls to ensure that un-authorised persons do not have access to sensitive areas of the Bank.

The effective management of the Bank's operational risk therefore protects the Bank against unnecessary business disruptions and associated costs.

#### Business Continuity and Disaster Recovery Plan (BC/DRP)

Natural and man-made disasters such as fire, earthquakes, floods, wars, terrorist attacks, cyber-attacks, etc. may expose the Bank's operations to unexpected interruptions. Such events may threaten business operations and may ultimately affect the survival of the Bank. As a result, the Bank has put in place a Business Continuity and Disaster Recovery Plan (BC/DRP) as part of its strategic and operational risk management strategy to manage both minor and major potential disruptions to its operations.

The BC/DRP is a management process that identifies threats and vulnerabilities that could impact the Bank's continued operations. The Bank's BC/DRP provides a framework for building institutional resilience and capability to enable the Bank provide an effective response in the event of a disaster. The BC/DRP framework forms an integral part of the operational risk management strategy of the Bank.

The objective of the Bank's BC/DRP is to ensure that any business disruption caused by a disaster is well managed to safeguard the Bank's operations, reduce the impact of such a disruption to the barest minimum and ensure continuous service delivery to customers.

The Bank's operations are highly dependent on IT systems hence, failure of the IT systems at the Bank's primary data centre due to natural or man-made disasters could have a serious adverse impact on the Bank's operations and customers. The Bank has therefore established an offsite standby data centre facility where a replica of all business critical systems (both hardware and software) has been installed and is updated in real time. This standby facility is to enable the Bank resume operations within the shortest possible time in the event of a disruption which renders the Bank's IT facilities at the primary data centre inoperative.

The Bank has also procured the services of two communication service providers to provide network connectivity to all branches and the central processing facilities with one serving as a backup for the other.

In the event of a disaster at any of the Bank's branches, the affected branch staff will work from the nearest branch. The customers of the affected branch can also be served from the network of branches across the country. The Bank has also provisioned alternate office locations for head office staff for the purpose of business continuity in the event of any disruption that will require relocation of staff. Furthermore, the Bank has provided each of the Bank's business locations with a functional standby power facility to be used as back up to the national grid in the event of power outages.

The Bank's documented BC/DRP provides details of the required procedures and processes needed to restore business operations to normality in the event of a disaster. The plan is structured around teams with each team having clearly defined roles and responsibilities.

Staff members have been educated on the Bank's BC/DRP programme through regular training and update sessions.

In addition, the National Fire Service provides periodic fire and evacuation drills for all staff of the Bank biannually.

#### 33.2.5 Compliance Risk

This is the risk of legal or regulatory sanctions, material financial loss or damage to the Bank's reputation as a result of failure to comply with banking laws, regulations, rules, internal management directives and other codes of conduct and practices applicable to the banking industry. Thus, compliance risk exposes the Bank not only to reputational damage, payment of fines, court orders, and civil penalties but can also lead to loss of business opportunities and diminished ability to expand key operations. Compliance failures can therefore have an adverse impact on the Bank's customers, staff as well as shareholders.

(See note 35 for a detailed description of the Bank's compliance function and compliance risk).

#### 33.2.6 Reputational Risk

Reputational risk refers to the potential reputational damage that a company or an institution could suffer from any adverse or negative publicity about the company or the institution concerned. Prudential Bank, like any other institution is confronted with reputational risk. That is, any negative publicity about the Bank that could impair public confidence in the Bank and thereby cause a decline in its customer base or reduction in the volume of business transacted by customers.

Reputational risk may result from operational issues such as inefficient services that cause disaffection to customers and other stakeholders of the Bank. The major sources of reputational risk include system failures, unnecessary litigation, dealing with customers who engage in illegal business activities etc.

Internal operational issues such as system breakdowns, employee errors, employee fraud etc may expose PBL to serious reputational risk. In managing reputational risk emanating from these sources, the Bank has put in place appropriate measures and controls that ensure that system breakdowns and bookkeeping errors are checked at every level of operation in order to minimise their impact on customers and other stakeholders. These controls form part of the daily operational procedures of the Bank.

Unnecessary litigation is also another source of reputational risk to the Bank. The Bank manages reputational risk resulting from avoidable litigation by ensuring that any misunderstanding between the Bank and its customers is resolved in a cordial way.

The Bank's reputation depends not only on the way it conducts its business but also the way its customers conduct themselves. Thus, dealing with customers whose activities border on illegality, such as money laundering, is a source of reputational risk to the

Bank. To manage this type of risk and to avoid becoming associated with economic and financial crimes or being used as a conduit for channelling illegal monies into the country, PBL uses Know Your Customer (KYC) procedures to screen potential customers and also monitors customers account operations to ensure that customers who open accounts with the Bank are engaged in legitimate businesses. PBL also monitors customers' account operations to ensure that deposits into accounts are consistent with the type of business customers are engaged in. The Bank conducts due diligence on companies and their directors before bank accounts are opened.

Management has assigned the responsibility of safeguarding the Bank's reputation to every member of staff. The Bank's reputational risk management also revolves around effective communication between the Bank and its customers. This is achieved through daily monitoring of customer complaints and media reportage about the Bank for prompt resolution of the concerns raised or any adverse publicity.

#### 33.3 Strategic Risk Management

Strategic risk is inherent in every business and is one of the major risk categories in the banking industry. It is the risk that results from adverse business decisions, ineffective execution of business plans and strategies, or failure to respond to changes in the competitive environment, business cycles, customer preferences, product obsolescence or other risks inherent in the operations of the Bank. In the banking industry, strategic risk is elevated due to changing customer preferences and competitive pressures. The Bank's appetite for strategic risk is assessed within the context of its strategic plan. Strategic risk is managed in the context of PBL's overall financial condition and assessed, and acted on by the Managing Director and Executive Management team. Significant strategic actions, such as capital actions and branch expansion, require review and approval of the Board.

The Board approves a strategic plan and annually reviews and approves a financial operating plan developed by Executive Management to implement the strategic goals for that year. With oversight by the Board, Executive Management ensures that the annual plans are consistent with the Bank's strategic plan, core operating tenets and risk appetite. The Board assesses the following areas as part of its annual review:

- Forecast earnings and returns on capital,
- Current risk profile,
- Current capital and liquidity requirements,
- Staffing levels and changes required to support the plan,
- Stress testing results and other qualitative factors such as industry growth and peer analysis.

The Executive Management Team also monitors the performance of new products introduced against product expectation.

#### 34.0 TREASURY FUNCTION AND LIQUIDITY RISK MANAGEMENT

#### 34.1 Treasury Function

The framework for the Bank's treasury function is designed to ensure efficient management of the Bank's liquid resources in the short, medium and long term.

The Treasury policy and investment manual of the Bank serves as a guide for its treasury operations.

Treasury operations are handled by the Treasury Department with an objective of striking a balance between maximization of earnings and minimization of liquidity risk. The department is also responsible for managing compliance risk inherent in the liquidity management of the Bank's operations. This includes management of the reserve ratio and net open position limits and submission of returns to the Central Bank.

The department therefore focuses on the management of the Bank's reserve position and liquid funds. This is achieved through storing adequate liquidity on the balance sheet via short-term investments in high-grade securities and interbank placements in both domestic and foreign currencies.

The Bank maintains a two-tier defensive investment portfolio for the purposes of liquidity management and generation of investment income. The first tier consists of short-term Government of Ghana and Bank of Ghana securities with structured maturities to generate liquidity continually to meet daily withdrawals, loan disbursements and other maturing obligations whilst the second tier consists of medium to long term high grade securities and corporate bonds with varying maturities to serve as a source of liquidity in emergency situations.

By this, the Bank avoids or minimises the need to rediscount securities or borrow high cost funds, "hot money," from the market to generate liquidity to meet commitments.

The Treasury Department also manages the Bank's foreign currency resources held with Bank of Ghana and its correspondent banks. These resources are needed to support and settle foreign transactions, particularly international trade transactions such as payment for imports and other miscellaneous transactions.

This is achieved by mobilizing foreign currency resources on the foreign exchange market through spots, forwards, swaps, repos, etc to meet maturing obligations and other commitments.

In addition, the Bank mobilizes foreign currency deposits for the purpose of granting foreign currency denominated loans and advances to customers.

#### 34.2 Liquidity Risk Management

The Bank's liquidity risk management aims at maintaining sufficient liquidity to ensure safe and sound operations and also minimise the mismatch in the timing of cash flows

relating to its assets and liabilities. For this reason, the Bank considers liquidity risk from three different perspectives namely structural, tactical and contingency liquidity risks.

Structural liquidity risk arises from a mismatch of the maturities of the Bank's assets and liabilities which could lead to a liquidity crisis. Structural liquidity risk is controlled by managing the structure of assets and liabilities in the statement of financial position on a going concern basis. This is aimed at achieving a sound liquidity profile through the following:

- Maintenance of a well diversified funding mix of customer deposits and borrowings (both secured and unsecured) through a bank-wide coordinated funding strategy. The funding mix is diversified both in terms of sources and maturities to have an inbuilt high level of stability. The Bank funds a substantial portion of its lending activities through customer deposits, which stood at GH¢1,093.5 million and GH¢885.5 million at December 31, 2015 and 2014 respectively.
- Holding a broad portfolio of high grade securities in the form of defensive investments that can be used to obtain secured funding from the money market. These investments are mainly held in Government of Ghana Securities with structured maturities. The Bank had unencumbered defensive investments of GH¢154.7 million at the end of December 2015;
- iii. Managing any structural liquidity gap that may occur using the defensive investments and/or through the introduction of medium term funds fixed deposits and borrowings, to rectify any such anomaly.

The Bank's exposure to liquidity risk as measured by the gap analysis in note 31 is summarized in the table below.

This measures the ability of the Bank to meet demands of depositors and other obligations from its liquid assets.

Table 3: Summary of Liquidity Risk exposure	
---------------------------------------------	--

	TOTAL GH¢'000	0-3 Months GH¢'000	3-6 Months GH¢'000	6-12 Months GH¢'000	Over 1 Year GH¢'000
31st December 2015					
Total Assets	1,391,962	638,991	181,914	201,630	369,427
Total Liabilities	1,247,912	343,957	155,711	192,234	556,010
Liquidity Gap	144,050	295,034	26,203	9,396	(186,583)
Proportion of Assets to Liabilities	1.12	1.86	1.17	1.05	0.66
31st December 2014					
Total Assets	1,115,612	536,613	165,004	167,835	246,160
Total Liabilities	1,002,419	239,528	144,564	154,093	464,234
Liquidity Gap	113,193	297,085	20,440	13,742	(218,074)
Proportion of Assets to					
Liabilities	1.11	2.24	1.14	1.09	0.53

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The gap analysis above matches the qualified liquid assets and liabilities in the various time bands based on the remaining number of days to the contractual maturity dates. The unmatched position (gap) indicates the Bank's exposure to liquidity risk. The analysis shows that the Bank is well positioned to meet its short term liquidity needs as shown by the positive gaps for the six-month period.

*Tactical liquidity risk* arises from the shortage of short-term cash to meet customers' withdrawals or maturing obligations. It gives rise to the need for day to day liquidity management. The Treasury Department is responsible for managing the day-to-day liquidity needs of the Bank as a whole while branch managers are responsible for managing daily liquidity at branch level to ensure that customer withdrawal needs are always met.

The Treasury Department determines and monitors the daily liquidity position by preparing daily liquidity reports which summarise the daily cash inflows and outflows and reserve requirements. Any required borrowings or placements are actioned by the Treasury Department within the framework of the treasury policy guidelines. The daily report is subsequently submitted to management for approval.

A branch's daily cash holding depends on projected cash withdrawals and deposits based on past experience. In locations where there is more than one branch of the Bank, the other branch/branches serve as a source of cash replenishment for a cash deficit branch.

*Contingency liquidity risk* relates to planning for liquidity management under stress conditions. It is the Bank's policy to have adequate and up to date contingency funding plans to enable the Bank to respond effectively to liquidity stress events at various levels of severity. These policies are based on stress scenarios and include potential funding strategies and sources. Executive Management, with the assistance of the Treasurer is responsible for the activation of the Bank's liquidity risk contingency plan.

*Counterparty Risk:* Liquidity management involves dealings with counterparties thereby exposing the Bank to counterparty risk. To minimize counterparty risk, the department evaluates counterparties by reviewing half-yearly financial statements and market information on counterparties who are adversely rated.

The Treasury Committee meets regularly to review the liquidity position of the Bank in line with the treasury and investment policy of the Bank. The Bank maintained a healthy liquidity position throughout 2015.

#### 35.0 COMPLIANCE FUNCTION AND COMPLIANCE RISK

#### 35.1 Compliance Function

The pursuit of a sustainable long term profit objective requires the Bank to conduct its operations in accordance with high ethical standards to reflect compliance with the relevant laws, regulatory directives and core values of integrity, professionalism, honesty, and fairness. Compliance breaches could have a serious adverse impact on the Bank that could threaten its survival.

To ensure effective management of the Bank's compliance risks, the Board has established a compliance department as an integral part of the Bank's management system. The compliance function of the Bank covers four key areas, namely compliance with:

- a. Prudential regulation requirements;
- b. Anti-Money Laundering and Combating the Financing of Terrorism (AML/CFT) compliance requirements;
- c. Statutory and other regulatory requirements such as National Pension Regulatory requirements, Securities and Exchange Commission requirements etc; and
- d. Internal Management policies and employees conduct.

The objective of the compliance function is to ensure that the Bank conducts its activities in conformity with its own rules, current legislations, supervisory guidelines as well as good practices in order to minimise the risk of irregularity, material financial loss, regulatory sanctions and reputational damage.

PBL's Compliance function is underpinned by the following principles:

- Integrity and reputation are PBL's key assets;
- The Board and Senior Management are the compliance owners;
- Management must set a good example for compliance; and
- Compliance is a shared responsibility by all employees, regardless of position within the Bank.

The Bank's compliance function is carried out by the Compliance Department with direct oversight supervision by the Board of Directors through the Audit & Risk Management Sub-Committee of the Board. The responsibility of the department is to proactively identify, assess and monitor compliance risks faced by the Bank and also assist management in fulfilling its compliance responsibilities. The Compliance Department supports and works closely with divisions and departments of the Bank to comply with emerging compliance developments to minimise compliance failures. The functions of the Compliance Department include the following:

- a. Identification and assessment of compliance risks associated with the Bank's operations on a proactive basis;
- b. Monitoring and testing compliance by performing sufficient and representative compliance tests on the Bank's operations;
- c. Ensuring compliance with relevant laws, regulations and directives including compliance with the Banking Act, Foreign Exchange Act, Bank of Ghana directives, tax laws, pension laws etc.
- d. Monitoring of all prudential returns submitted to Bank of Ghana to ensure that they are accurate, complete and submitted on time;
- e. Assisting Management to build a strong compliance culture through education and training of employees on compliance issues and acting as the point of contact on compliance matters;
- f. Liaising with relevant external bodies, including correspondent banks and other external experts on compliance issues to ensure compliance with statutory and regulatory requirements;
- g. Advising the Board and Management on compliance laws, rules and standards and also keeping them informed on developments in the compliance environment;
- h. Ensuring that all employees, divisions, departments and branches operate in line with Management directives, policies and procedures;
- i. Certifying legal documents covering credit facilities granted to customers to ensure that pre-disbursement conditions and covenants are met before the Bank disburses such facilities;
- j. Ensuring compliance with AML/CFT laws, regulations and directives within the Bank;
- k. Submission of quarterly compliance reports to the Audit and Risk Management Sub-Committee of the Board.

The department adopts a risk-based approach in carrying out the above functions and managing the Bank's exposure to compliance risks. This involves the use of clear and accessible policies, procedures and a comprehensive system of internal controls embedded in the Bank's operations to avert possible compliance failures. The Compliance Department also monitors divisions and departments responsible for preparing periodic reports and returns to regulatory bodies such as Bank of Ghana, Financial Intelligence Centre, Ghana Revenue Authority, National Pension Regulatory Authority, and Securities and Exchange Commission of reporting deadlines and the need to review returns for accuracy and completeness before submission.

#### 35.2 Compliance Risk

Compliance risk is the risk of legal or regulatory sanctions, material financial loss or damage to the Bank's reputation as a result of failure to comply with banking laws, regulations, rules, internal management directives and other codes of conduct and practices applicable to the banking industry. Compliance breaches expose the Bank to reputational damage, payment of fines, court orders, civil penalties, loss of business opportunities and diminished ability to expand key operations. Compliance failures can therefore have an adverse impact on the Bank's customers, staff as well as other stakeholders.

Managing the Bank's compliance risk on a proactive basis is fundamental to driving shareholder value. The Bank has clear and accessible policies and procedures embedded in its operations to forestall possible compliance failures. These policies and procedures include a comprehensive system of internal controls aimed at ensuring continuous improvement in managing the Bank's compliance risk.

As already mentioned, the Board has established and resourced a compliance department to be responsible for managing the compliance risks inherent in the operations of the Bank. The head of the department reports quarterly to the Audit & Risk Management Sub-Committee of the Board.

#### 36.0 CAPITAL

#### 36.1 The Objectives of Capital Management

The primary objective of capital management in the Bank is to ensure that:-

- it complies with the minimum stated capital requirement of Bank of Ghana;
- it complies with the regulatory capital requirement that enables it to meet the minimum Capital Adequacy Ratio requirements of Bank of Ghana at all times;
- its operations would consistently improve its profitability and shareholder value.

The achievement of the above objectives is monitored through regular reports on the performance of the Bank and prudential returns submitted to Bank of Ghana.

#### 36.2 Capital Description

The Bank's Regulatory Capital consists of both Tier 1 and Tier 2 capital. Tier 1 capital consists of stated capital, statutory reserves and current and previous year's retained earnings. Tier 2 capital consists of subordinated term debts, convertible debentures and revaluation surplus.

The current level of the Bank's capital which complies with the existing minimum capital requirement of Bank of Ghana is summarised below:

#### 36.3 The Level of Capital Adequacy

	THE GROUP		THE BANK	
	2015	2014	2015	2014
	GH¢'000	GH¢'000	GH¢'000	GH¢'000
Tier 1 Capital				
Paid Capital	62,453	62,453	62,453	62,453
Disclosed Reserves	57,709	50,054	52,037	45,238
Intangible & Other Assets	(13,053)	(15,075)	(6,250)	(8,155)
Total Qualifying Tier 1 Capital	107,109	97,432	108,240	99,536
Tier 2 Capital	84,988	5,500	29,558	5,500
Total Regulatory Capital	192,097	102,932	137,798	105,036
Risk Weighted Assets				
On Balance Sheet	1,029,579	825,852	975,298	828,025
Off Balanch Sheet	49,740	51,236	49,740	51,236
Total	1,079,319	877,088	1,025,038	879,261
Add Allowable NOP and Average Annual	108,792	79,401	107,598	77,957
Total Risk Weighted Assets	1,188,111	956,489	1,132,636	957,218
Capital Adequacy Ratio (%)	16.17	10.76	12.17	10.97

The Bank's regulatory capital was above the required minimum throughout the year.

#### 37. SHAREHOLDERS

The Shareholders of the Bank are:

	Name	No. of Shares	Percentage Holding
1.	J.S. Addo Consultants Limited	76,208,525	24.82
2.	Mr. Kwesi Atuah	38,254,761	12.46
3.	Trustees of PBL Staff Provident Fund	34,325,146	11.18
4.	Mr. N.K. Omaboe	32,030,000	10.43
5.	Ghana Union Assurance Limited	31,603,478	10.29
6.	Mr. Frank Owusu	24,615,385	8.02
7.	Mr. Stephen Sekyere-Abankwa	16,015,000	5.21
8.	Mr. Kofi O. Esson	15,384,615	5.01
9.	National Trust Holding Company Limited	14,560,000	4.74
10.	Social Security & National Insurance Trust	14,560,000	4.74
11.	Mr. John K. Addo	7,281,000	2.37
12.	Nana Agyei Duku	2,228,000	0.73
	TOTAL	307,065,910	100.00



## Discover Prudential Bank's Mobile Banking Service.



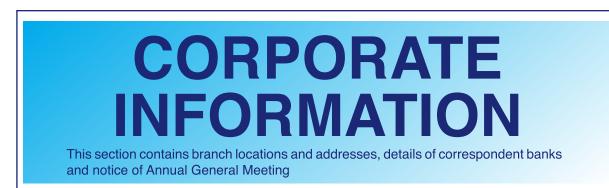
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Pay your utility bills to selected merchants eg. DStv, GOTV, ECG, etc	Transfer money from your Mobile Money wallet (MTN, Airtel, Tigo, etc) to any traditional account with PBL. – Wallet to Ac- count (to be activated soon)

#### ENQUIRIES:

For further information, please contact any of the Bank's branches nationwide or contact our e-Banking Department on: Tel: 0302-781166, 0204451667 Website: www.prudentialbank.com.gh | Email: ebanking@prudentialbank.com.gh







## **BRANCH LOCATIONS AND ADDRESSES**

#### **GREATER ACCRA REGION**

#### **ABEKA BRANCH**

Apugu Tower, Abeka Lapaz Accra Telephone: 233-302-220919/ 220920, 233-540-106755/6 233-289-557914 Fax: 233-302-220929

#### **ABOSSEY OKAI BRANCH**

Cap & May House, Ring Road West, Accra Telephone: 233-302-669107/8, 233-540-106765/6 233-289-557939 Fax: 233-302-668126

#### **ACCRA BRANCH**

Swanzy Shopping Arcade (Former Kingsway Building) Telephone: 233-302-678982/ 671943 – 5 233-540-106730/1 233-289-557915 Fax: 233-302-678942

#### **ADENTAN BRANCH**

4A Lami Dwaahe Street Housing Estate Road Adentan Housing Estate Telephone: 233-302-501346/7, 233-540106732/3 233-289-557912 Fax: 233-302-501345

#### **BAWALESHIE BRANCH**

Parcel No. 980 Adjacent SEL Fuel Station East Legon, Accra Telephone: 233-302-522885/7 233-540-106736/7 Fax: 233-302-522886

#### EAST LEGON BRANCH

No. 2 Lyndy Street Near American House East Legon, Accra Telephone: 233-302-747269/70 233-540-109480/1 233-289-557956 Fax: 233-302-747271

#### GICEL BRANCH

Gicel Estates, Weija, Accra Telephone: 233-302-850174 - 6 233-540-109478/9 Fax: 233-302-850173

#### **INTERNATIONAL BANKING DEPT.**

No. 8 John Harmond Street (Formerly No. 8 Nima Avenue) Ring Road Central, Accra Telephone: 233-302-781184 Fax: 233-302-781194

#### **KWAME NKRUMAH CIRCLE BRANCH**

Oksart Place, Adjacent Ernest Chemist Ring Road Central Kwame Nkrumah Circle, Accra Telephone: 233-302-246513/ 246521, 233-302-246531 233-540-106757/8 233-289-557938 Fax: 233-302-246523

#### **MADINA BRANCH**

Albert House, Zongo Junction, Madina Telephone: 233-302-511111/2 233-540-111719/20 233-577-986039 233-289-556861 Fax: 233-302-511485

#### **MAKOLA BRANCH**

31st December Market Makola, Accra Telephone: 233-302-676638/9 233-302-677837 233-540-116535/ 116754 233-289-557933 Fax: 233-302-676640

#### **MATAHEKO BRANCH**

No. B439/15 The Ground Floor, IRS Building Mataheko, Accra Telephone: 233-540-106761/2 233-289-577928/9 Fax: 233-577-900081

#### METHODIST UNIVERSITY COLLEGE AGENCY

Methodist University College Campus Dansoman, Accra Telephone: 233-302-302484/ 5 233-289-557937 Fax: 233-302-302486



#### NORTH INDUSTRIAL AREA BRANCH

Melcom Plus No. 3 Otublohum Street North Industrial Area, Accra Telephone: 233-302-221856/ 7 233-302-221880 233-540-106767/8 233-289-557932 Fax: 233-302-221875

**NUNGUA BRANCH** 

Unnumbered Property Nungua Sokpoti Adjacent Electricity Company of Ghana Nungua Office, Accra

Telephone: 233-302-719369 /719466 233-243-400270/1 Fax: 233-302-719458

#### **ODORKOR BRANCH**

Off Accra-Winneba Road Odorkor Traffic Light, Accra Telephone: 233-302-311710/ 12 233-540-109482 233-263-778526 233-289-557941 Fax: 233-302-311716

#### **OKAISHIE BRANCH**

No. 657/4, Knutsford Avenue NAB Brothers Building Okaishie, Accra Telephone: 233-302-664144/ 664154 233-540-116537/8 233-289-557946 Fax: 233-302-664174

#### **RING ROAD CENTRAL BRANCH**

No. 8 John Harmond Street (Formerly No. 8 Nima Avenue) Ring Road Central, Accra Telephone: 233-302-781179/ 781201/2 233-302-781206/7 233-540-111746/7 Fax: 233-302-781210

#### SPINTEX ROAD BRANCH

(Adjacent CCTC, Near the Coca-Cola Roundabout) Spintex Road, Accra Telephone: 233-302-814399/ 814409 233-302-813830 233-540-116530/1 233-289-557942 Fax: 233-302-812934

#### **TEMA COMMUNITY ONE BRANCH**

Prudential House, Off Krakue Road, Commercial Area, Tema Telephone: 233-303-217160-2/217140 233-540-111717/8 233-289-557935 Fax: 233-303-217137

#### **TEMA FISHING HARBOUR BRANCH**

Hillpok Yard Tema Fishing Harbour Telephone: 233-303-207352/3 233-303-207345/9 233-540-111715/6 233-289-557916 Fax: 233-303-207357

#### **TESANO BRANCH**

No. C111A/19, Nsawam Road, Tesano Near Tesano Police Station Telephone: 233-302-258170/258172 233-540-109474/7 233-289-557934 Fax: 233-302-258173

#### VALLEY VIEW UNIVERSITY AGENCY

Valley View University Campus, Oyibi Telephone: 233-277-759333 233-289-557930 Fax: 233-277-900090

#### WEIJA BRANCH

(Opposite Phastor Contrete Works) Accra-Winneba Road, Weija, Accra Telephone: 233-302-853494/ 5 233-540-106759/60 233-289-557913 Fax: 233-302-853496

#### ZONGO JUNCTION BRANCH

Link Road, Opposite the Total Filling Station Zongo Junction, Accra Telephone: 233-302-678781/ 678819 233-302-678824 233-540-106763/4 233-289-557931 Fax: 233-302-678830



#### **ASHANTI REGION**

#### **ABOABO BRANCH**

Near the Traffic Light, along the Aboabo-Airport Dual Carriageway, Kumasi Telephone: 233-3220-47350 - 2 233-3220-98892/ 3 233-540-111721/2 233-289-557919

233-3220-47357

Fax:

#### **ADUM BRANCH**

Prudential Plaza, (Formerly Unicorn House) Adum, Kumasi Telephone: 233-3220-83811/ 2 233-3220-83814 233-540-111723/4 233-289-557917 Fax: 233-3220-83815

#### AFFUL NKWANTA BRANCH

Near Kumasi Children's Park Telephone: 233-3220-49450 - 2 233-540-106747/8 233-289-557920 Fax: 233-3220-49455

#### **ATONSU BRANCH**

91 Block "A" Within Unity Oil Commercial Complex, Atonsu Telephone: 233-3220-83750/ 1 233-3220-80741 233-540-106743/4 233-289-557922 Fax: 233-3220-80635

#### **KUMASI BRANCH**

Cocobod Jubilee House Adum, Kumasi Telephone 233-3220-25667 233-540-106745/ 6 233-289-557918 Fax: 233-3220-25917

#### SUAME MAAKRO BRANCH

Tarkwa Maakro, New Road Kumasi, Telephone: 233-3220 46717/46727/46851 233-540-106740/1 233-289-557921 Fax: 233-3220-46897

#### **CENTRAL REGION**

CAPE COAST BRANCH Palm House, 101/3 Commercial Street Cape Coast Telephone: 233-3321-31575/ 35393 233-540-116532/3 233-289-557923 Fax: 233-3321-31576

#### UNIVERSITY OF CAPE COAST BRANCH

Oye Inn, Behind the Science Block University of Cape Coast Telephone: 233-3321-35653/4 233-289-557924 Fax: 233-3321-35643

#### WESTERN REGION

#### **TAKORADI HARBOUR BRANCH**

Takoradi Harbour Harbour Area Telephone: 233-3120-21300/21909 233-3120-21616/31317 233-540-106750/1 233-289-557926 Fax: 233-3120-31371

#### TAKORADI MARKET CIRCLE

62 Liberation Road Market Circle, Takoradi Telephone: 233-3120-27415/ 27452/ 27479 233-540-106752/ 111749 233-289-557925 Fax: 233-3120-27504

#### **BRONG AHAFO REGION**

#### **TECHIMAN BRANCH**

Ground Floor of House No. 186 Block B, Sector 4S Techiman-Tamale Main Road, Techiman Telephone: 233-3525-22915/6 233-540-106738/9 Fax: 233-3525-22917

#### NORTHERN REGION

#### **TAMALE BRANCH**

Quality First Building (1st Floor) Opposite Main Taxi Rank, Tamale Telephone: 233-3720 27740 – 2 233-540-106734/5 233-289-557927 Fax: 233-3720-27744

#### All our Branches are networked and customers can withdraw or pay in at any of them.

## **CORRESPONDENT BANKS**

CITIBANK N.A. 111 WALL STREET 19TH FLOOR NEW YORK, N.Y. 10043 U.S.A.

CITIBANK N.A. CITIGROUP CENTRE P.O. BOX 78 33 CANADA SQUARE, CANARY WHARF LONDON E14 5LB UNITED KINGDOM

CITIBANK A.G. NEUE MAINZER STRASSE 75 60311 FRANKFURT MAIN GERMANY

BHF BANK AKTIENGESSELLSCHAFT BOCKENHEIMER LANDSTRASSE 10 60323 FRANKFURT AM MAIN GERMANY

GHANA INTERNATIONAL BANK PLC 67 CHEAPSIDE 1ST FLOOR LONDON, EC2V 6AZ UNITED KINGDOM

BANK OF BEIRUT (UK) LIMITED 17A CURZON STREET LONDON W1J 5HS UNITED KINGDOM

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- DIRECT DEBIT SERVICES
- CASH COLLECTION SERVICE



8 Nima Avenue, Ring Road Central, Private Mail Bag, General Post Office, Accra - Ghana. Tel: (+233-302) 781200-2/6/7. Fax:(+233-302) 781210 Website: www.prudentialbank.com.gh

## NOTICE OF ANNUAL GENERAL MEETING

We are pleased to give you notice of, and invite you to the nineteenth (19th) Annual General Meeting of Prudential Bank Limited to be held at the Boardroom of the Head Office, No. 8 Nima Avenue, Ring Road Central, Accra, on Wednesday, 27th April, 2016, at 11am to transact the following business:

#### Agenda

- 1. To receive and consider the report of the Directors for the financial year ended 31st December, 2015.
- 2. To receive and consider the Auditors Report for the financial year ended 31st December, 2015.
- 3. To receive, consider and approve the Annual Accounts.
- 4. To re-elect the Auditors
- 5. To authorize the Directors to fix the remuneration of the Auditors.

Dated this 4th day of April, 2016.

#### By Order of the Board

OSEI YAW OSAFO BOARD SECRETARY



### NOTES

- 1. A Member entitled to attend and vote at the meeting is entitled to appoint a proxy to attend and vote in place of that Member. A Proxy need not be a Member. A Proxy Form is attached.
- The Proxy Form must be delivered by hand or post to The Secretary, Prudential Bank Limited, PMB, G.P.O No. 8 Nima Avenue, Ring Road Central, Kanda, Accra at least 24 hours before the appointed time for the Meeting.
- 3. A copy of the Audited Financial Statement is attached.



Officials of the Bank at the launch of the Bank's Xpress Money Global Money Transfer service.





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The Managing Director, Stephen Sekvere-Abankwa (seventh from right) and senior staff of the Bank pose with the Nungua branch staff at the branch opening ceremony in October 2015